

invest
estonia

Estonian Defence Directory

March 2025



Preface

The Estonian Defence Directory is compiled by Invest Estonia in cooperation with the Estonian Defence & Aerospace Industry Association, Defence Estonia Cluster and Estonian Ministry of Defence. Part of Enterprise Estonia, Invest Estonia promotes foreign investments and supports international companies in exploring business opportunities in Estonia. Defence Estonia Cluster is a network for international cooperation and export to enhance the cooperation between Estonian companies, R&D institutions and clients (triple helix). The Estonian Ministry of Defence plays a key role in fostering defence-related research and industry, strengthening Estonian defence capabilities.

The directory includes 119 directly active or supporting companies in the Estonian defence, space and security ecosystem, divided into 16 categories. Companies were categorised based on their core activities within the ecosystem. In cases of overlap, expert insights helped assign the most appropriate classification.

The directory's objective is to give a comprehensive yet simple overview of the Estonian defence ecosystem, showcasing the strengths and extent of the value chain that reflect high investment potential. The profiles of the companies consist of name, logo, primary contact, description, and website/LinkedIn information.

The Estonian Defence Directory was compiled in March 2025. The primary contacts and weblinks of the companies may expire or change over time.

Key strategic partners

Invest Estonia offers comprehensive, one-stop investment consultancy services free of charge. These services are always tailored to meet potential and existing investors' precise needs. The agency's mission is to help foreign investors grow their businesses and improve their competitiveness.



For investment opportunities, contact: [Invest in Estonia](#)

The Estonian Defence and Aerospace Industry Association was founded in 2009 and represents Estonia's leading defence and security industry companies. Today, the Estonian Defence and Aerospace Industry Association covers almost all of Estonia's defence, space and security-related industries, with over 130 member companies.



For international cooperation and industry overview, contact: info@defence.ee

The Estonian Defence and Security Industry Innovation Cluster was first established in 2012. The new Defence Estonia Cluster was launched in 2024 and currently has 29 members. The Defence Estonia Cluster aims to promote innovation in the defence and security industry and develop new and highly competitive products and services for export. The Clusters' target is to increase the export volume of the Estonian defence and security industry tenfold by the year 2030.



For innovation, trade and business opportunities, contact: info@defence.ee

The Estonian Ministry of Defence is the government institution responsible for developing and implementing Estonia's national defence policy. It oversees the country's defence strategy, military readiness, and cooperation with international allies, particularly within NATO and the European Union.




For information regarding policy and strategic cooperation, contact: info@kaitseministeerium.ee



Estonian Defence Value Chain

Defence Ecosystem




Situational Awareness/Sensors

- Sensors
- Radars
- Surveillance Platforms
- UAV Detection

- Telecommunication
- Communication Platforms
- Telecommunication infrastructure




Communication and Control Systems




IT, Cyber, Software & Computers

- IT solutions
- Cyber defence
- SaaS solutions
- Computer equipment
- Blockchain solutions

- Electronic systems
- Military cables




Electronics & Cables



Medicine

- Modular hospitals
- Medical equipment
- Medical supplies

- CNC machining
- Hydraulics
- Container solutions
- Battle vehicle repairment/maintenance
- Welding




Metalworks, Heavy Machinery & Containers



Military Equipment

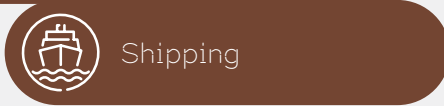
- Military uniforms
- Tactical gear
- Footwear
- Food packs

- UAVs/Drones
- Unmanned ground vehicles
- Unmanned vessels
- Military robots



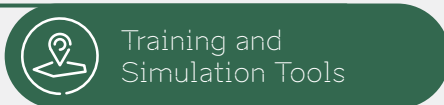
Unmanned Vehicles

- Shipbuilding
- Retrofit
- Vessel repairment



- Manned security
- Video surveillance
- Close protection

- Military training equipment
- Warfare simulation
- Test environment



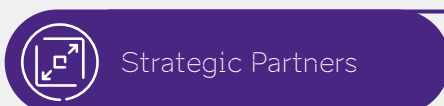
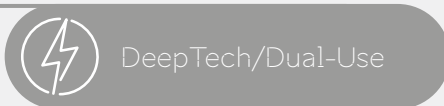
- Weapon systems
- Firearms
- Artillery
- Ammunition

- Space technology
- Space sensors
- Mission control
- Satellite systems



- Plastic solutions
- Packaging solutions
- Military furniture
- Infrastructure development
- Industrial painting
- Other

- Energy storage
- Dual-Use products
- Innovative solutions



- Agencies
- Clusters
- Technological centres
- Public organizations

Defendec



info@defendec.com

Defendec was established in 2007. Initial aim and focus of the company was to create IoT based products. The first sensor for border surveillance was released in 2009. The company's current main product is Smartdec, which has been used for securing NATO's and European Union's external borders.

website
linkedin



Situational Awareness/
Sensors

Defsecintel Solutions



Jaanus Tamm, CEO

DefSecIntel provides integrated autonomous situation awareness by turn-key systems including fully automated surveillance platforms and remote autonomous monitoring stations and systems equipped with AI-assisted technologies. DefSecIntel combat-proven systems are equipped with smart AI algorithms and powered by autonomous energy sources. Systems are designed for different landscapes, terrain, and weather conditions. The company's surveillance& control, and C-UAS systems are modular, purpose-built, and designed for different missions and end-user needs.

website
linkedin



Situational Awareness/
Sensors

Vegvisir



Ingvar Pärnamäe, Co-Founder and CEO

Vegvisir is developing a mixed-reality situational awareness solution that allows, for example, an armoured vehicle driver with virtual reality glasses to see 360 degrees through the metal body of an armoured vehicle.

website
linkedin



Situational Awareness/
Sensors

Falconers



Martin Simon, CEO and Founder

Falconers is a remote sensing and sensor AI research and development company. Falconers digitizes the world through remote sensing technologies.

The company's vision is to make a positive impact on the environment by decreasing the computational cost required for sensor dataprocessing, machine learning and AI.

[website](#)
[linkedin](#)



Situational Awareness/
Sensors

Marduk Technologies



Toomas Pruuden, CEO

Marduk is a technology company specializing in the development of electro-optical (EO) systems designed for drone detection, classification, and targeting.

Marduk Shark: Drone detection, classification and high precision targeting platform. Capable of detecting small drones up to 3 km away and larger fixed-wing drones, such as the Shahed or Orlan, from 6-8 km.

Marduk Piraya: A compact counterpart to the Marduk Shark, the Piraya offers effective passive drone detection and targeting capabilities. System is capable of detecting mini drones up to 2 km and larger drones from 3-5 km.

[website](#)
[linkedin](#)



Situational Awareness/
Sensors

Hevi Optronics



Kristjan Tiimus, CEO and Founder

Hevi Optronics is designing and developing precision-engineered electro-optical sensor systems for commercial and defence applications. We are integrating the latest sensor technologies and video enhancement algorithms into a modular system architecture. The company provides stand-alone and turn-key solutions for Air, Land, Sea and Surveillance markets and offer relevant support and system integration services.

website
linkedin



**Situational Awareness/
Sensors**

TrackDeep



Andy Viikmaa, Founder and CEO

TrackDeep is an innovative technology company that develops software solutions for unmanned air systems (UAS) monitoring. The company's main products include: A C-UAS sensor integration platform that enables the control of drone systems from different locations from a single control centre; an RF sensor (dronelD and remotelD) that detects approximately 80% of drones purchased in the store; DOLIM (Drone Pilot Location Identification Model), which helps locate drone pilots in places where traditional countermeasures are not available; and the U-space Service Provider (USSP) solution, one of the goals of which is to create the first drone traffic monitoring network in Tallinn for the provision of autonomous drone services.

website
linkedin



**Situational Awareness/
Sensors**

Rantelon



Karl Taklaja, CEO

Rantelon is a creator, developer and manufacturer of innovative electronic systems. The company focuses on solutions based on electronics, software, mechanics, radio and microwave technologies. In its 25 years of activity, Rantelon has grown to a company with almost 50 employees, whose quality and level of workmanship have won the trust of many renowned customers in the civil, security and industrial sectors.

website
linkedin



Situational Awareness/
Sensors

SensusQ



Marko Kaseleht, CEO & Co-Founder
marko@sensusq.com

Delivering Tier 1 intelligence systems to protect the democratic world, the Winning Mind Intelligence Management System lifts the Fog of War by providing an Asymmetric Information Advantage. This comprehensive, turnkey system delivers critical intelligence before, during, and after combat, ensuring a decisive edge over adversaries.

website
linkedin



Situational Awareness/
Sensors

Levira



Tiit Tammiste, CEO

Levira is a provider of high-performance and secure infrastructure in Estonia, focusing on providing various communications solutions. The company started out in broadcasting and media services, offering FM radio and television transmission services, but has expanded into modern telecommunications solutions. Levira specialises in the development of innovative and secure solutions including broadband, data centres and satellite communications. Levira's infrastructure ensures the reliability and security of critical communication networks, which are essential for both national defence and the space industry.

website
linkedin



Communication and
Control Systems

Telegrupp



Jaan Nappus, CEO

Telegrupp AS is a systems integration company specialising in IT, communications and security solutions. The company designs, manufactures, sells, installs and maintains weak-current solutions in Estonia and neighbouring countries.

website
linkedin



Communication and
Control Systems

Telia Eesti



Andre Visse, Acting CEO
andre.visse@telia.ee

Telia is one of Europe's largest telecoms companies, increasingly acting as a single company for its customers. This allows customers to benefit from being a customer of one of the group's companies also abroad, with other group companies.

Telia has a holistic strategy across the Group, but in different countries the Group companies operate according to the needs of the market and the customer.

[website](#)
[linkedin](#)



Communication and
Control Systems

Wayren



Henry Härm, CEO & Co-Founder

Wayren is an Estonian technology start-up developing a robust decentralised communications platform for mission-critical markets.

[website](#)
[linkedin](#)



Communication and
Control Systems

Optimus Systems



Rein Mee, CEO

Optimus Systems AS is the largest company in Estonia that builds and maintains security systems for security institutions, including the Estonian Defence Forces.

[website](#)
[linkedin](#)



Communication and
Control Systems

Enersense Estonia



Margus Veensalu, CEO

Enersense is an energy company, providing green energy services for the implementation of a zero-emission and energy self-sufficient society on a broad scale. The company was founded in 2005 and is headquartered in Pori. Enersense's business areas are divided into three segments: Power, Connectivity, and Industry.

[website](#)
[linkedin](#)



Communication and
Control Systems

Datel



Aimo Kõva, Director of International Operations and Business Development

Datel is one of the most experienced IT companies in Estonia, a reliable partner for both the public and private sector. In 2023, the company had a turnover of more than €12 million and employs nearly 100 specialists.

The company's strength lies in expertise of hardware, software development and presentation technology. Since 2018, Datel has been developing remote sensing services based on satellite information in partnership with the European Space Agency.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Guardtime



Mike Gault, Founder and Director

Guardtime is a deep-tech company founded in 2007, headquartered in Abu Dhabi, UAE. Guardtime has been solving complex data management and data security challenges to the most demanding clients globally. At the heart of Guardtime has been R&D and innovation of hash-based cryptography and development of blockchain technologies to meet various industry challenges.

Guardtime has a proven track record in transforming foundational research in cryptography into practical solutions. With solution deployments in Europe, Middle-East, Asia and America, Guardtime's technology offering is used in verticals such as governance, finance, energy, defence, space and healthcare.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Cybernetica



Oliver Väärtnõu, CEO

Cybernetica is an ICT research and development company, developer and manufacturer of hardware and software systems, systems integrator and information security competence centre. Cybernetica develops and delivers original software solutions supporting the information society, maritime surveillance, navigation and radio communication systems for vessel traffic management, researches theoretical and practical security solutions and advises on their deployment and provides consultancy and audit services for information security systems.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Forecr



Mehmet Fatih Karagoz, Co-Founder and CEO

Forecr specializes in delivering advanced industrial computing solutions designed to meet the rigorous demands of modern industries. As a partner of NVIDIA, the company leverages cutting-edge technology to develop high-performance computing platforms and AI systems that enhance productivity, efficiency, and innovation. Forecr offerings include a range of AI ready ruggedized box PCs, industrial box PCs, and AI Ready Carrier Boards. The company also provides custom computing solutions built for deployment in defense, aerospace, and other critical sectors.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

ATEA



Ruslan Štšerbjuk, CEO
ruslan.stserbjuk@atea.ee

Atea Eesti is one of the largest providers of IT services and integrated solutions in the Nordic and Baltic countries, operating in Norway, Sweden, Denmark, Finland, Lithuania, Latvia and Estonia. Atea has a total of 88 offices in 7 countries and employs over 8000 people. Atea Estonia employs over 70 people. Atea Estonia turnover in 2023 was 40 million euros.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers



Nortal



Priit Alamäe, Founder and CEO

Nortal is a global digital transformation powerhouse with strong capabilities and references in cyber security and defense industry. The company's clients include central government departments, military agencies and intelligence services.

website
linkedin



IT, Cyber, Software
& Computers

Aktors



Kedi Välba, CEO

Aktors programmes the future. For over 15 years now, the company has built innovative and secure information systems and software solutions that have given the customers around the world the opportunity to be at the forefront of innovators.

website
linkedin



IT, Cyber, Software
& Computers

ByteLife Solutions

ByteLife

Janek Gridin, Founder and CEO

ByteLife Solutions OÜ is a pioneer in the field of IT infrastructure solutions, which are widely used today. ByteLife has been the first to introduce future-oriented services to its customers. ByteLife Solutions has got 15 years of experience in IT infrastructure. The exceptionally strong background, expertise and experience relate to the field of network solutions, where the company offers following solutions to Baltic companies: wireless and wired network solutions, incl. data center networks, private cloud networks, office networks, security solutions (firewalls, etc.). For the customers, ByteLife Solutions in the Baltics is a maintenance partner that offers 24/7 support, both via a telephone support line and other relevant systems.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

CGI Eesti

CGI

Andres Birnbaum, Regional VP & Managing Director Estonia

Founded in 1976, CGI is one of the world's largest software development and business consulting companies.

CGI employs 90,000 consultants and professionals worldwide to provide a broad range of services from strategic IT and business consulting to solutions such as systems integration, intellectual property, IT and business process management. CGI's local offices and global network enable clients to achieve their desired digital transformation and business objectives.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

FocusIT



Doris Matteus, Partner and CEO

FocusIT is your information security partner. The company helps to protect your assets and reputation by safeguarding your information systems and information. FocusIT experts:

- help you identify which information assets need protection
- assess whether the protection measures in place are adequate.
- help you implement adequate safeguards in place

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Fujitsu Estonia



Tony Seene, Head of Business Development & Sales

By digitising and using IT technologies, Fujitsu finds innovative solutions to societal and business challenges. The company works with its clients to help the organisations succeed and deliver the best for their customers. By automating and digitising, organisations can streamline processes, save resources, optimise costs and create added value.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Krakul



Kristjan Tozen, CEO

Krakul has strong competencies in building IoT solutions, autonomous robots, and unmanned platforms. The company helps clients discover and engineer ground-breaking IoT solutions that scale to meet both market and consumer demand. Krakul operates as a long-term, versatile design partner, working with teams of any size, from corporations to SMEs to startups. Their vision is to design manageable and compelling products requiring human factors, product design, and engineering expertise.

website
linkedin



IT, Cyber, Software
& Computers

RingIT



Kaur Esnar, Founder and CEO
kaur.esnar@ringit.ee

Creator-developer of mission-critical IT solutions. RingIT crafts custom software for You to grow Your business. The company's experience in banking and fintech gives RingIT confidence to solve the most challenging technology related puzzles. The company believes in long lasting partnerships with clients — whether you are a startup or a well established company.

website
linkedin



IT, Cyber, Software
& Computers

Neverhack Estonia



Jürgen Erm, CEO

Security Software OÜ under the new brand name Neverhack Estonia (formerly Cybers) is a leading provider of comprehensive cyber security solutions for both private and public sector customers. Neverhack constantly works towards its mission: "We believe that no one should suffer from cybercrime!". The company identifies quality and information security risks and opportunities to improve and control systems and processes. Neverhack sets targets for the quality and information security of processes and monitors their achievement. The company ensures that all employees understand and follow the principles of information security and quality for continuous improvement.

website
linkedin



IT, Cyber, Software
& Computers

Softwerk



Kristjan Gerndorf, Product Manager and Board Member

Softwerk helps clients define their goals and the projects that make sense to achieve them.

Softwerk helps you to understand what IT solutions you need and how you should use them to find the time to grow. It's easy to keep going the old way, it's hard to find a new way, and even harder to go down that road.

website
linkedin



IT, Cyber, Software
& Computers

Solita



Märt Ridala, Country Director, Estonia
mart.ridala@solita.ee

Solita's Defence and Homeland Security business focuses on data-driven and autonomic solutions designed to support the effectiveness of national security and homeland security operations. Solita has customers in this area in all the countries where it operates, and also works with international organisations including NATO and the European Defence Agency (EDA). Together with partners, Solita is developing a backbone of autonomous systems, including both artificial intelligence-based decision support systems and advanced data analytics. Solita's solutions meet the highest security requirements, tailored to meet the most demanding security standards and ensuring the reliability and security of critical systems.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Talgen Cybersecurity



Peeter Leinberg, Director, Cyber Exercises

Talgen Cybersecurity is a European cybersecurity company headquartered in Tallinn, Estonia, dedicated to enhancing organizational and governmental resilience against cyber threats. Established in 2018, Talgen focuses on bridging the gap between technology and human behavior to mitigate the financial and human costs associated with cyber incidents

The company engages in both fundamental and applied research within the cybersecurity and cyber defense domains, developing software platforms and embedded hardware solutions tailored to reduce the impact of cyber incidents. Talgen's clientele includes companies, governments, and military organizations seeking to strengthen their defenses against evolving cyber threats.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Tauria



Peeter Vois, CEO
peeter@tauria.ee

Tauria develops software and electronics equipment.

website
linkedin



IT, Cyber, Software
& Computers

Helsing



Michal Homza, Head of Programmes
michal.homza@helsing.ai

Helsing is Europe's largest Defence AI company, delivering innovative software-based capabilities to protect our democracies. Through cooperation across Europe and with a focus on NATO's Eastern Flank, Helsing is addressing emerging threats with solutions capable of providing enhanced defence readiness and ensuring a rapid response to evolving security challenges.

website
linkedin



IT, Cyber, Software
& Computers

CR14

CR14

Silver Andre, CEO
info@cr14.ee

The Estonian cyber innovation centre CR14 helps to conduct the world's largest cyber exercises, helping NATO and various partners to boost their cyber defence capabilities. Exercises at CR14's cyber training ranges involve thousands of participants from around the world. These exercises are crucial for testing and refining strategic plans and identifying defence gaps. CR14 is also actively involved in a number of cyber security research and development projects. CR14 experts contribute to the development of cutting-edge artificial intelligence solutions for cyber defence and lead the creation of various cyber training tools. As a NATO DIANA test centre, CR14 also helps test and validate the latest defence technologies. CR14 and its team have been conducting cyber operations and exercises since 2011, initially as part of the Estonian Defence Forces and now as an independent foundation.

[website](#)
[linkedin](#)



IT, Cyber, Software
& Computers

Englo



Karin Punning, Managing Director

Englo is a company that designs and manufactures both precision mechanical and electronic equipment with 100% in-house production. Among the products you will find blasting machines, range detectors, line testers, mine detectors, territory surveillance equipment, traffic sensors, dosimeters, radiation detectors, radiation sensors for vehicles, etc.

[website](#)
[linkedin](#)



Electronics & Cables

Incap Electronics



Otto Pukk, CEO and President

Incap Electronics Estonia is part of Incap Corporation, an international electronics manufacturing services company. Incap Estonia's factory is located in Kuressaare, Saaremaa and offers a wide range of services in the field of electronics manufacturing, including PCB assembly, equipment assembly, testing and logistics. The company serves a wide range of industries, including energy, medical technology, industrial automation, defence and telecommunications.

Incap is renowned for its flexibility and customer focus, enabling customers to tailor production processes to their specific needs. Incap Electronics Estonia contributes significantly to the local economy and job creation, being one of the largest employers in Saaremaa.

website

linkedin



Electronics & Cables

Ionix Systems



Margus Tang, General Manager

Ionix Systems manufactures cable assemblies, wiring harnesses, flexible and semi-rigid RF assemblies and Fiber Optic assemblies for Aerospace and Defence Industry.

website

linkedin



Electronics & Cables

Milectria Eesti



Henno Levo, Sales Manager, Estonia

Milectria is a manufacturer of electrical systems, established on 25.10.2006, which produces wire and cable assemblies and electrical shields in its modern production facility. The company places great emphasis on expertise and top quality workmanship and develops, designs and manufactures products for the most demanding environments.

[website](#)

[linkedin](#)



Electronics & Cables

TGN Estonia



Mika Vatunen, Sales Manager, Baltic

TGN is mainly active in the defence industry, industrial automation and electrical components import, where it offers products and solutions for use in a wide range of applications related to aerospace, aeronautics, maritime, rail, energy, data centres, transport, infrastructure and informatics. In addition, TGN offers products for testing.

The company offers automation and switchgear assembly services, including limited SW support and produces cables, cable assemblies and switching systems in copper, fibre or hybrid versions to customer requirements. The products are manufactured according to the quality requirements and specifications of customers to ensure that they are durable even under the most demanding conditions.

[website](#)

[linkedin](#)



Electronics & Cables

Chemi-Pharm



Joonas Lahe, Managing Director
joonas@chemi-pharm.com

Chemi-Pharm develops, manufactures and markets disinfectants, personal hygiene products, cleaning and personal care products. In their newly completed modern production complex, Chemi-Pharm has paid special attention to the development of smart manufacturing, having an in-house product development laboratory and more than 20 years of experience in the development of disinfectants and cleaning products. Chemi-Pharm believes it is important to provide customers with only the best quality, effective products that are safe for both the user and the environment. Chemi-Pharm's products are used in more than twenty foreign countries, with exports accounting for more than 80% of the company's production.

website
linkedin



Semetron



Maksim Markelov, COO and CFO

Semetron focuses on the healthcare sector, serving clients such as state institutions and both public and private healthcare providers, as well as sanatoriums across the Baltic States. Semetron's main areas of expertise include the planning, sales, servicing, and repair of hospital equipment, disposable medical supplies, and other healthcare products. A key part of the company's operations involves consulting healthcare service providers on the planning and design of medical facilities, buildings, and technological solutions.

website
linkedin



Maru Defence



Tanel Rõõm, Sales Manager for Special Solutions
tanel.room@maru.ee

Maru Defence specialises in the design and manufacture of container solutions for military, rescue and industrial applications. MARU Defence is specialized brand in the MDSC Systems, that is designing and manufacturing all kinds of Special Purpose Containers and Camp Solutions for military, rescue, medicine, and industrial direction.

website
linkedin



Medicine

Radius Machining



Ahti Talts, CEO

Radius is a contract manufacturing company with two business units providing CNC machining services & hydraulic assemblies for the OEM sector.

website
linkedin



Metalworks, Heavy
Machinery & Containers

MDC Max Daetwyler Eesti



Kaili Vohnje, CEO

MDC Max Daetwyler Eesti AS is the Estonian subsidiary of a Swiss family-owned company, operating in Tallinn since 1995. Over the years, it has established a center of excellence in mechanical engineering, distinguished by close cooperation with customers and the flexibility to address their specific needs. The company's mission is to consistently provide value to clients through continuous innovation, precision, high quality, and reliability. MDC Max Daetwyler's extensive experience and commitment to quality and partnership made it a trusted provider in diverse industrial sectors.

website
linkedin



Metalworks, Heavy
Machinery & Containers

TOCI



Sven Suurväli, Board Member and Co-Owner

TOCI is specializing in metalwork and mechanical engineering, offering comprehensive solutions for international markets. With nearly 20 years of experience, including over 10 years of collaboration in the defense sector, TOCI service range includes mechanical engineering, defense industry solutions, special-purpose containers, and vehicle superstructures. The company's engineering services and in-house machinery enables rapid development and prototyping for bespoke projects.

website
linkedin



Metalworks, Heavy
Machinery & Containers

GO Craft



Tormis Saar, CEO
tormis.saar@go.ee

GoCraft provides machinery and systems development, manufacturing and lifecycle support services at a professional level and through experienced experts.

website



Metalworks, Heavy
Machinery & Containers

Nordic Shelter Production



Andrei Stalev, Director of Engineering and Production

Nordic Shelter provides tailor made, turn-key integrated mobile shelter and container solutions for demanding customers worldwide.

The company was founded in 2007, and rapidly became a global provider of highly specialized containers and shelters for military applications.

website
linkedin



Metalworks, Heavy
Machinery & Containers

Alro Metal



info@alro.ee

Over the last 10 years, Alro has become a well-known supplier for insulated mobile solutions. The company builds Premium class products, which means components and materials with highest quality are being used, making Alro's products reliable with highly long lifetime.

All of the products are built and designed in Estonia, where Alro has factory and office. The designs are made for clients to get high-class result and experience. Together with light weight, all of the models are built and adapted to withstand the Nordic climate.

Every unit has been tested and they meet the requirements of EU directives. The company delivers each trailer with type-approval certificate (CoC), meaning that customers can easily register and use their vehicles in current countries.



Metalworks, Heavy
Machinery & Containers

website

HANZA Mechanics



Liivar Kongi, President Cluster Baltics

HANZA Mechanics offers complete manufacturing solutions for various sectors, including medical equipment and appliances for food industry. In sheet metal production, we perform cutting, bending, punching, welding and powder coating. Our machining services include milling, turning, grinding, EMD and surface treatment. In cabling, we perform cutting, crimping, marking and assembly. We are able to assemble fully functional and tested products.



Metalworks, Heavy
Machinery & Containers

website

linkedin

Hallberg Mechanics Tartu



Gunnar Bergström, CEO

Hallberg Mechanics offers subcontracting services in the fields of milling, turning, assembly and sheet metal processing. HSF Group is a group of contract manufacturers specialising in mechanical production and assembly. The majority of customers are high-tech companies.

Hallberg Mechanics contributes to customers' projects from prototype development onwards. HSF Group was launched in its current form in 2011 by the merger of six companies into one group.

website



Metalworks, Heavy
Machinery & Containers

Lapi MT



Margus Tigasson, Manager

AS Lapi MT is a privately-owned Estonian company specializing in the manufacturing of metal products, machinery, and metal structures. Established in 1992, the company has built a reputation for reliability and continuous development in the metal industry.

Located in Parksepa, Võru County, Lapi MT offers a range of services, including CNC processing, industrial equipment subcontracting, and metal painting works. The company caters to various sectors by producing machinery parts, equipment components, and building structures through outsourcing arrangements.

website



Metalworks, Heavy
Machinery & Containers

Metest Metall



Annes Märtsimaa, Sales and Marketing Manager
annes@metest.eu

Metest opened its doors for business in 2006, offering to the market pre-fabricated parts from steel plate, Laser, plasma and flame cutting & bending. The services have evolved over time, but the core business still remains that of cutting & bending. Metest's machinery pool has increased over the years not only to keep up with demand but also smart investments into additional technologies in support of our current & future clients.

website
linkedin



Metalworks, Heavy
Machinery & Containers

Pro Lift



Raido Välk, Managing Director
raido@prolift.ee

Pro Lift is an importer and distributor of lifting mechanisms for vehicles (trucks, tractors, special vehicles), their accessories, hydraulic components and superstructure parts. The company offers turnkey solutions by installing the desired superstructure on vehicles (tipper, pallet truck, hook lift, wire rope lift with or without hydraulic lift, timber truck, road maintenance, tent van, trailer, etc.). From design, stability and load distribution calculations, superstructure execution, testing, national type approval and training. In addition to the installation of superstructures and accessories, Pro Lift also carries out maintenance, refurbishment and repairs. During Pro Lift's time in business, the company has produced more than 1,000 turnkey solutions.

website
linkedin



Metalworks, Heavy
Machinery & Containers

Multimek Baltic



Matti Hokkanen, CEO
matti.hokkanen@multimek.fi

Multimek is known as a reliable equipment manufacturer and mechanical engineering company that is a long-term contract manufacturer for a number of major equipment manufacturers. Multimek supplies machines, equipment and modules in cost-effective total solutions for large or small needs.

The company's long experience in heavy machinery manufacturing processes enables it to offer prototype manufacture and productisation related to mass production. With synergy in Multimek's network of professionals, the company can build processes and products, starting from customer's idea right down to cost-efficient mass production.

website
linkedin



Metalworks, Heavy
Machinery & Containers

Silwi Autoehituse AS



Märt Tõnumaa, Member of Board

Based on customer specifications, Silwi converts commercial vehicles of known car brands. Silwi makes city and tourist buses, mobility vans, camper and taxi vans, school buses, mobile workshops and luxury buses, also makes special vehicles for the ambulance, police, and rescue services and defence forces. The company's everyday work includes installing plywood to the walls and ceilings of vans and mobile workshops, and also the installation of dividing walls, worktops, mounting rails, shelves, lighting and various devices. The vehicles rebuilt are perfect for transporting passengers, travellers, schoolchildren, crews, patients and people with reduced mobility.

website



Metalworks, Heavy
Machinery & Containers

First in Service



Hanno Saar, Managing Director

First In Service is an innovative production company founded in 2002 and based on Estonian capital. Its main activity is the production, repair, and maintenance of machines, devices, and components.

First In Service guarantees the high quality of products with professional team and the best available tools. All activities focus on valuing its team, product quality, and good customer relations. The company's goal is to be a constantly developing and reliable partner for its clients who value long-term cooperation and have a need for better-than-average service.



Metalworks, Heavy
Machinery & Containers

[website](#)

Tarmetec



Toomas Lepp, Founder

Metec is a brand that combines vehicle accessories designed and manufactured by Tarmetec. Tarmetec products are sold under the Metec brand in most European countries. Tarmetec has been developing and manufacturing accessories for commercial vehicles from heavy-duty trucks to pick up cars since 1993. It has the same experience of working with the world's leading car manufacturers. All product development, type approval and production take place in the European Union. The company's mission is to develop and manufacture solutions that are safe, ergonomic, practical and attractive.



Metalworks, Heavy
Machinery & Containers

[website](#)

[linkedin](#)

ART ML



Mati Leotoots, Director

Metalworking from cutting to finishing, heavy machinery bodywork and mechanical engineering. Art ML Ltd is a company founded in 2011. Initially the company offered heavy equipment painting services. Today, it has expanded business areas to repair and maintenance of heavy equipment axles and engines, as well as bodywork welding and painting. All this from the designing of the constructions to finishing works. From 2014 onwards the company also repairs buses, vans and trucks, do bodywork and painting.

[website](#)

[linkedin](#)



Metalworks, Heavy Machinery & Containers

Baltic Defence & Technology



Aivo Juss, Project Manager

Baltic Defence & Technology main area of business is repair, maintenance and rebuild of military, heavy and special purpose vehicles. Baltic Defence & Technology OÜ is a subsidiary of German company EAFT Emden Anlagen- und Fahrzeugtechnik GmbH (Emden) and their local representative in Baltics. EAFT and BDT belong to Dirks Group Defence & Security business unit.

[website](#)

[linkedin](#)



Metalworks, Heavy Machinery & Containers

Mildec Pro



Märten Tuuling, Founder and CEO

Mildec Pro offers military decoys for high-value targets, that are lightweight, cost effective, that look ultra-realistic, and are waterproof.

[website](#)

[linkedin](#)



Metalworks, Heavy Machinery & Containers

Milworks



Joonas Vesterlund, Member of the Board

Milworks is a defence company specialising in lifecycle management services for armoured and combat vehicles. The company's primary client is the Defence Forces of Estonia, whose armoured vehicles are repaired and maintained by Milworks. Besides lifecycle management, the company provides project-based services, including ensuring ballistic protection for ground vehicles and naval vessels, as well as various special projects, such as the design and manufacture of practice targets with direct feedback.

[website](#)
[linkedin](#)



Metalworks, Heavy
Machinery & Containers

Ferresto Laser



Egert Palmiste, Manager

Ferresto Laser has been manufacturing structures of stainless steel, aluminium and black metal since 2006. The majority of production reaches Scandinavia and Western Europe, but also to the market of North America. The company's clients are the construction companies active in different fields – Ferresto has been assisting the implementation of projects of dwelling construction, spas and water parks, sports facilities and playgrounds. The clients also involve energy industry and companies of engineering sector. Ferresto also manufactures accessories of stainless steel for the medical sector.

[website](#)
[linkedin](#)



Metalworks, Heavy
Machinery & Containers

Saku Metall



Gerth Kivima, CEO

Saku Metall provides subcontracting service and specializes in manufacturing sheet metal assemblies, with integrated technologies, according to customer drawings and requirements. The production processes include development, cutting, bending, welding, painting, and complex assembly.

website
linkedin



Metalworks, Heavy
Machinery & Containers

Sparker (PlasmaPro)



Risto Arak, Sales Director

Landing and processing of ballistic steel. PlasmaPro OÜ is a certified company offering laser, plasma, gas and round tube (max 600mm) cutting of sheet metal. Modern equipment allows it to offer fast and high quality cutting and bending.

website
linkedin



Metalworks, Heavy
Machinery & Containers

RM-Tools (Roomet & Melrosten)



Jaak Roomet, CEO

Roomet & Melrosten was founded in 1999. Their main field of activity is special tools incl. production of injection moulds, dies and CNC parts. The company also performs injection molding of plastic products.

website



Metalworks, Heavy
Machinery & Containers

Lainisalo

LAINISALO

Pertti Lainisalo, CEO
pertti.lainisalo@lainisalo.fi

Lainisalo wet painting shop services mainly technology industry systems suppliers and the plastic and machine shop industries. The company runs a modern wet painting shop and offers also silk screen and pad printing services. The objective is to become the leading industrial paint shop in the Baltic region. In addition to traditional industrial painting, Lainisalo also employs a robot painting line (four painter robots, process length 155 m) and also paints small series, including for example some hundreds of items, which enables Lainisalo to offer a versatile and quick service. The company also carries out product development and production method testing at its facility.

website
linkedin



Metalworks, Heavy
Machinery & Containers

Linda (Lindante)



Tarmo Kattago, Manager

Lindante has been developing and manufacturing various sewn defence equipment since the mid-1990s. Nowadays, the company specialises in the development and production of special purpose covers and bags, i.e. electromagnetic or heat shielding covers and bags, and also manufactures and repairs other military covers for defence vehicles and heavy weapons. Projects related to ergonomic solutions for military backpack equipment are under development.

website
linkedin



Military Equipment



HEVI
HYPERVISOR

AGEs CASE



Timo Mäe, CEO and Founder
info@sparker.ee

AGEs CASE offers the design and manufacture of transport cases / boxes for equipment that requires secure protection. AGEs cases and boxes are designed for long-term use and are intended for use in very harsh environments.

website
linkedin



Military Equipment

Galvi Linda



Marge Laiõunpuu, CEO

Galvi-Linda, an Estonian large-scale manufacturer, draws upon over 30 years of experience in crafting military, law enforcement, and equipment for outdoor activities using advanced technical textiles and various synthetic materials.

Galvi-Linda was the company that developed harnesses and 80-liter backpacks for the Estonian army after the recovery of independence by the Estonian Republic in the early 1990s.

The company's product range includes a large variety of textile products with specialized and versatile purposes for military, law enforcement, and outdoor enthusiasts. Examples include backpacks, harnesses, pouches, uniforms, plate carriers, and tactical vests.

website



Military Equipment

Tactical Foodpack



Sverre Puustusmaa, CEO

Tactical Foodpack offers food packs that have retained their nutritional value and taste through freeze-drying technology.

[website](#)
[linkedin](#)



Military Equipment

Samelin



Leida Kikka, Executive Director

Samelin is an Estonian capital based company with a long tradition in footwear production. Samelin's product range includes military, work and safety footwear, hiking boots and street shoes. Over 60% of production is exported.

[website](#)
[linkedin](#)



Military Equipment

Haine



Heiki Paarop, CEO

Haine is the only lace and cord manufacturer in Estonia and one of the most important producers of narrow textiles in Scandinavia and the Baltic States. Haine's product range includes a wide variety of stretch and non-stretch ribbons and buttons, labels and emblems. According to the customer's needs, the company can make the ribbons water-repellent or flame-resistant, as well as print the pattern according to the customer's wishes, also ensuring the required reflection in the near infrared area.

[website](#)
[linkedin](#)



Military Equipment

Gevatex



Vadim Kivipelto, Member of the Management Board

Gevatex specializes in the production of bags: the range includes fashion bags as well as military backpacks, military bags, tool bags, medical bags, tactical vests, etc. for the military. Technical textiles and home textiles in strong fabrics are also produced.



website

Military Equipment

Image Wear



Jari Lepistö, Managing Director
jari.lepisto@imagewear.fi

Image Wear has been the leading workwear manufacturer in Finland already since 1959. The company offers workwear for various industries, from official functions to health care, from construction industry to HoReCa.

The products are manufactured with the environment in mind – Image Wear optimizes the use of resources and utilizes waste material. The company is committed to becoming carbon neutral in its operations by 2025. Image Wear is attentive to the world around us and utilizes the latest textile and clothing technology for the benefit of clients.



website

linkedin

Military Equipment

Proflin



Triin Rjabov, Sales Manager

The mission of Proflin is to create world-class military clothing in partnership with the end-user. In cooperation with the customer, Proflin develops military clothing and equipment that can withstand the toughest conditions and provide maximum support in difficult situations. The company's product development always starts with the problem and before the final product reaches the online shop, it has been thoroughly tested by Estonian military personnel. Proflin expects maximum results in terms of functionality, durability and comfort. A product can take up to a year to develop and at least 15 people are involved in each product. Proflin Military garments are produced in Estonia to ensure high quality and controlled deliveries.

[website](#)



Military Equipment

Recoil



Andreas Veldi, CEO
andreas@recoilgear.com

Manufacturer of night vision optic systems in Estonia.

[website](#)



Military Equipment

Thread Systems



Arno Vaik — CEO
arno.vaik@threod.com

Thread Systems develops, produces & operates customized unmanned aerial systems (UAS) to provide excellent surveillance & information collection solutions for military, government and civil applications.

[website](#)
[linkedin](#)



Unmanned Vehicles

ASAX Innovation



Rivo Kooskora, CEO and Co-Founder

ASAX Innovation is a forward-thinking defense industry tech company dedicated to transforming the defense industries through cost-effective and highly adaptable solutions. Specializing in Unmanned Ground Vehicle (UGV) platforms, ASAX Innovation combines cutting-edge engineering with robust design to meet the unique demands of complex environments. With a focus on terrain capability, affordability, and ease of management, the products deliver unparalleled performance in the field.

Founded in January 2024, ASAX develops multifunctional, ground-based drones designed for evacuation, demining, reconnaissance, and logistics. By providing affordable and robust solutions, ASAX aims to become a leading partner in global defense technology.

website

linkedin



Unmanned Vehicles

CAFA Tech



Tanel Järvet, Managing Director and Defense Division Lead
tanel.jarvet@cafatech.com

CAFA Tech is Estonian robotics company which develops:

- Off-the-grid 24/7 Charging Stations for robots and drones. Electricity is produced by CAFA Geothermal Heat to Electric Converter (Geo-HEC) system.
- Mobile robot CAFA Worker for autonomous or teleoperated outdoor tasks: logistics, construction, agriculture, and ground maintenance.
- Cellular drones that are controlled via 5G mobile communication at a distance of up to 100 km in teleoperation mode or that perform autonomous logistics tasks.

website

linkedin



Unmanned Vehicles

ELI



Tõnu Vaher, CEO

ELI is an Estonian engineering company that has its roots in developing and producing military simulations equipment.

ELI has been creating custom tailored solutions for the most demanding end users in the defence sector since 1995. In the 2000s ENI's engineers passion for unmanned aerial systems and the in house know-how of product development spawned the ELI Airborne Solutions branch of the company.

Over the years the company has developed custom fixed wing UAV-s and multirotor systems. From years of development, testing and operations ELI has brought numerous additional devices and components to market, that today are operational on UAV-s in different parts of the world.

[website](#)



Unmanned Vehicles

Milrem Robotics



Kuldar Väärssi, Founder and CEO

Established in 2013, Milrem Robotics is the world-leading developer of robotics and autonomous systems and systems integrator, with offices in Estonia, Finland, Sweden, the Netherlands, Poland, the UAE and the US. The company's mission is to enhance combat effectiveness through advanced robotics. Milrem Robotics' systems are currently part of robotics programs or in service in 18 countries worldwide, reducing future customers' integration and operational testing risk and costs. The company is leading the combat robotics industry with a broad depth of solutions to meet customers' goals that go well beyond the hardware by offering capability development, experimentation and local industry integration, providing the customer with the least risk and greatest value.

[website](#)

[linkedin](#)



Unmanned Vehicles

Lendurai



Siim Maivel, Co-Founder and CEO

The flight cell develops autonomous capabilities for unmanned aircraft to perform their missions using machine learning without the use of satellite navigation or radio communications. The company is based in Tallinn and was founded by senior engineers from Bolt and Starship.

[website](#)
[linkedin](#)



Unmanned Vehicles

KrattWorks



Tõnis Voitka, CEO

KrattWorks offers ISR and attack drones designed to be resilient to electronic warfare. Based on the experience gained from Ukraine, the company's drones feature multi band frequency-hopping radio link and GNSS-free navigation capabilities. KrattWorks also manufactures aerial target drones and provides "red-teaming" solutions for C-UAS companies.

[website](#)
[linkedin](#)



Unmanned Vehicles

Skyeton Holding



Roman Knyazhenko, CEO

Skyeton is a Ukrainian-born manufacturer of Unmanned Aerial Systems with record-breaking capabilities headquartered in Estonia. Their systems are designed to collect and process vital data under the most demanding conditions. Skyeton produces unmanned aviation systems for commercial, industrial, and military applications.

[website](#)
[linkedin](#)



Unmanned Vehicles

MindChip



Heigo Mölder, CEO

MindChip is a deep-tech company whose main goal is to develop an AI-based captain. To train and develop AI-based captain, we have developed an autonomous robotic vessel. Multi-purpose autonomous robotic vessels built by MindChip are able to perceive the surrounding environment and complete predetermined missions without external interference. The robot ship recognizes various objects at sea and is able to make the necessary decisions without human intervention.

[website](#)

[linkedin](#)



Unmanned Vehicles

BLRT Group



Roman Vinartshuk, Advisor to the Management Board

The BLRT Repair Yards team is dedicated to delivering quality results through precise planning and seamless collaboration. This commitment involves everyone, from engineers and designers to shop personnel and managers, ensuring outstanding outcomes, and a service that builds customer trust and lasting relationships.

BLRT Grupp is a shipbuilding company headquartered in Tallinn, Estonia. In addition to Estonia, the company owns shipyards in Lithuania, Finland and Norway. Its shipbuilding and ship repair subsidiaries are Tallinn Shipyard, BLRT Western Shipyard, Turku Repair Yard, and BLRT Fiskerstrand.

[website](#)

[linkedin](#)



Shipping

Baltic Workboats



Margus Vanaselja, CEO

Baltic Workboats AS has a strong track record for the design, build and delivery of steel and aluminum workboats for professionals around the world. Baltic Workboats is a modern, well-equipped shipyard with a highly skilled workforce of over 200 people. During the two decades the company has delivered more than 200 highly versatile vessels. Designed and built for the demands of governments, research institutions and multinational companies in over 20 countries worldwide. The beautiful island of Saaremaa is home to the company's state-of-the-art indoor production facility. Situated in the Baltic sea and renowned for its shipbuilding heritage over many thousands of years, Saaremaa has proven to be the ideal home for the operations.

[website](#)
[linkedin](#)



Alunaut



Mark Muru, CEO
mark.muru@alunaut.ee

Alunaut is a small company that uses modern know-how and technologies to build professional aluminium powerboats and RIB boats. A skilled workforce enables high quality production and on-time delivery to ensure the satisfaction of our global clientele. The products are mainly oriented towards the law enforcement, rescue and military sectors.

The company has an in-house engineering office that deals with model-based developments from design to construction, systems and manufacturing technologies. Collaboration with a number of European designers and engineers ensures well performing boats for both civil and military applications, as well as flexibility in terms of tailor-made vessels.

The production area totals 1,300 square metres, equipped with modern metalworking machinery and equipment and all the necessary tools.

[website](#)
[linkedin](#)



G4S



Priit Sarapuu, Chairman of the Board

In 2021, G4S was acquired by Allied Universal®, a leading security and property management company. Worldwide, Allied Universal (together with G4S) employs a total of 800,000 people in more than 1,300 branches. G4S mission is a safer Estonia. G4S products, services and advice make Estonia safer. The company's actions make customers feel secure.

website

linkedin



Security Services

Iron Navy



Alex Klisevits, CEO
alex.klisevits@ironnavy.eu

In Conflict zone and High-Risk areas are parts of the world where it is considered that there is a high level of exposure to safety and life risks due to a war, military tension, hostilities, pirate activity and other circumstances causing immediate danger. Iron Navy stands at the forefront of the global security industry. The company is committed to safeguarding what matters most to you, whether at sea, on land.

website

linkedin



Security Services

Viking Security



Tannar Tiitsar, Chairman of the Board
tannar.tiitsar@vikingsecurity.ee

The company is active in the provision of security services and solutions as well as IT and communications solutions.

website



Security Services

Cybexer Technologies

CybExer

Andrus Kivisaar, Co-Founder and CEO

CybExer Technologies offers advanced cyber ranges that harness the unique capabilities of digital twin-based testing and training environments. These solutions enable organisations to achieve cyber excellence by honing their skills in a simulated, risk-free setting.

[website](#)
[linkedin](#)



Training and
Simulation Tools

Defforce



Aivar Rauam, CEO

Defforce is an Estonian company developing a pyrotechnical training round for 84mm grenade launcher to provide good training for safe and effective operations.

[website](#)



Training and
Simulation Tools

Baltic Ghost Wing Center of Excellence



James Acuna, Founder
james@frontiervectors.com

CybExer Technologies offers advanced cyber ranges that harness the unique capabilities of digital twin-based testing and training environments. These solutions enable organisations to achieve cyber excellence by honing their skills in a simulated, risk-free setting.

[website](#)
[linkedin](#)



Training and
Simulation Tools

Nordic Armoury (NordArm)



Mihkel Piirsalu, CEO

Nordic Armoury is committed in developing and manufacturing products and solutions for Defence and Law Enforcement sectors. The company's portfolio includes armament based training equipment, cable reels and drums for electrical and signalling purposes, weapon components, weapon accessories, weapon upgrades, machine gun mounts, vehicle upgrades and many more products and solutions.

website

linkedin



Armaments &
Weapon Systems

Eesti Arsenal



Jens Haug, CEO

Eesti Arsenal is a defence, aerospace and security company. The company's products and services cover air, land and naval forces, as well as training and support services. Working with its customers, local and international partners, the company develops, engineers, manufactures and supports products to deliver military capability and protect national security. Eesti Arsenal secures high ethical standard in all of its operations.

website



Armaments &
Weapon Systems

Frankenburg Technologies



Kusti Salm, CEO

Frankenburg Technologies was founded in January 2024 with the purpose of developing and commercialising a low-cost counter-UAV missile, which will use a combination of sensors and machine learning models to acquire, identify and engage targets with minimal human input. The primary purpose of Frankenburg's products is to provide wartime air defence capabilities for military installations and wartime protection of critical national infrastructure (CNI) such as key military logistics pathways, hospitals, power stations; and potentially use them on a battlefield, but the company has also considerable customer need for peace-time protection of airports, mining operations, oil refineries, etc. Frankenburg's team is a combination of top-level R&D know-how, international production and supply chain management experience and, uniquely in the industry, three just-retired army generals.

website
linkedin



**Armaments &
Weapon Systems**

CrystalSpace



Pätris Halapuu, CEO and Co-Founder

CrystalSpace develops and manufactures advanced camera systems, with fields of expertise in space and satellite research. The company focuses on nanosatellite research, designing, and development field. Nanosatellites subsystems and components testing, analyzing are the fields also active in as CrystalSpace has the knowledge, experience, and necessary equipment for that.

CrystalSpace is mostly an engineering company and the majority of skills are practical. The electrical engineering competencies include digital, analog, and RF electronic development, prototyping, and manufacture. The mechanical lab has designed, prototyped, and manufactured several electromechanical systems.

website
linkedin



Space



Spaceit



Silver Lodi, CEO and Co-Founder

Spaceit is a space tech company providing a cloud-based platform for mission control and ground station services. The company offers Mission Control as a Service, a one-stop solution for satellite operations.

Spaceit infrastructure includes:

- Cloud-based Mission Control System (MCS)
- Connection to a worldwide network of ground stations
- Satellite management
- Supportive tools and services.

Spaceit's service makes access to space affordable through an efficient use of resources, extensive connections to ground stations and pay-as-you-go pricing. Satellite missions benefit from low latency, high reliability and security.

[website](#)
[linkedin](#)



KappaZeta



Kaupo Voormansik, CEO, SAR Expert

As Estonia's leading satellite and radar company, KappaZeta offers ready-to-use high quality Sentinel-1 timeseries and change detection services. Sentinel-1 data is the only freely available radar data source which enables global monitoring at parcel scale with a revisit rate of between 3 to 12 days. The company is among the very few in the world with the expertise to meaningfully utilize this data using unique processing chain for radar interferometry. In comparison, optical satellites do not provide as regular and as timely data feed globally as radar satellites due to cloud interference and and variable illumination conditions.

[website](#)
[linkedin](#)



Baltflex

BALTFLEX

Kristjan Laugen, CEO

Baltflex was founded in 1994. The company was originally owned mainly by Estonians, but today, it is part of the Finnish ETOLA Group.

The company operates in the sales of hydraulic components, maintenance and repairs of hydraulic equipment and the design and construction of such systems.

website

linkedin



Other Production
& Services

ISKU Baltics

ISKU

Jan Lepamaa, COO

ISKU is a leading furniture manufacturer and seller in Finland, with a product range extending from home furniture to office and public space furniture. The company is known for its high-quality, functional, and innovative design. ISKU uses environmentally friendly and recyclable materials in the manufacture of its products, demonstrating a commitment to sustainability. The company's services include not only furniture production and retail but also space planning and furnishing.

ISKU has been operating in the Estonian market for over 30 years, offering furniture and other interior elements in a wide range for the furnishing of homes, offices, learning environments, and public spaces.

website

linkedin



Other Production
& Services

Kitman Thulema



Herki Hälvin, CEO

Kitman Thulema is an Estonian furniture company with a long experience in manufacturing and interior design for public and commercial spaces. The company's aim is to enrich the Estonian public space by creating interior solutions that are modern, functional and create emotions for the users. The product range and manufacturing capabilities are based on creating solutions to interior design problems, designing contemporary environments.

website
linkedin



**Other Production
& Services**

Merrem Tööstusplast



Alar Künnapuu, Managing Director
alar@merrem.ee

Merrem Tööstusplast offers a wide range of plastic materials, which includes various wear resistant-, construction-, transparent-, fluor-, high performance plastics. They also offer numerous composites and thermal insulation materials.

The company has its own processing department with the most diverse CNC machines. This allows them to make the desired products based on your drawings. From single items to large series: they supply customized plastic materials with the fastest possible delivery times.

website
linkedin



**Other Production
& Services**

Verona Shelters/ Finnfort Precast Shelters



Janno Kuusk, Executive Advisor

Verona Shelters Group is a corporation formed from the fusion of Swiss and Finnish protective shelter professionals. Their combined expertise presents an offering that's more than just brick and mortar: it is a synthesis of decades of engineering expertise, intuitive understanding of the essence of safety and pragmatic approach in finding optimized solutions to our customer's needs for resilience. Rooted in Swiss precision and Finnish innovation, these shelter solutions represent an evolution in personal and communal safety, answering the global call for improved security in these times of uncertainty.

VSG is dedicated to redefining the shelter industry with a special focus on authorities, civil defence, and industrial blast protection. With a vast product range that encompasses air filtering, blast protection, EMP protection, and CBRNE-products, the company's objective is to ensure every customer feels secure.

website
linkedin



**Other Production
& Services**

Teknos Group



Paula Salastie, CEO

Finnish Teknos' paints and coatings for military industry, being a global coatings company. Teknos offers a wide range of paints and coatings for the manufacturing industry, building professionals and consumers.

Utilizing thorough research as well as feedback from various market areas, Teknos continuously develops its product range and services to ensure the best possible customer satisfaction. Combined with wide knowledge and history of providing industry-leading quality for decades, the company is confident in its product range's ability to solve any coating challenge, in any specific situation.

website
linkedin



**Other Production
& Services**

Nefab Packaging



Jana Salm, Managing Director Nefab Estonia

Nefab is a global industrial packaging, logistics and digital services provider. Nefab saves environmental and financial resources by optimizing supply chains. The company does this by innovating together with its customers to create smarter packaging and logistics solutions while always respecting people and high ethical standards. This contributes to a better tomorrow for the customers, for society and for the environment.

website

linkedin



**Other Production
& Services**

Ecomatic



Linnea Pärnaste, CEO Ecomatic AS

Ecomatic is a leading system integrator specializing in building and industrial automation. The company's competitive edge lies in the breadth of knowledge and experience it brings to each project, backed by a highly skilled team of specialists in these critical areas. As a system integrator with a strong emphasis on quality, innovation, and customer satisfaction, your company has successfully delivered key projects across various sectors. Notable achievements include projects for Estonian Bank, the Presidential Residence in Kadriorg, Tartu University Clinic, major hospitals, military bases, and leading financial institutions like SEB Bank and Swedbank.

website



**Other Production
& Services**

Fractory



Martin Vares, CEO and Co-Founder

Metalworking - the largest production capacity in the Baltics. Full service from quotation to delivery. Fractory's aim is to save our customers time at every step - from quotation to production and transport. This includes the aim to ensure the highest possible production quality. Fractory places great emphasis on quality throughout the process, customer satisfaction and delivery reliability.

website

linkedin



Other Production
& Services

GScan



Marek Helm, CEO
marek.helm@gscan.eu

GScan's cutting edge muon tomography technology detects objects and chemical changes up to 10 metres deep in critical infrastructure. The most advanced non-destructive testing and structural health monitoring technology on the market, muonFLUX[®] enables asset owners to see issues like corrosion inside structures. For the first time, they have the visibility to make proactive, data-driven decisions to maintain their infrastructure in a cheaper, safer and more productive way.

website

linkedin



DeepTech/Dual-Use

Elmo Remote



Enn Laansoo Jr, CEO and Founder

Elmo was founded in Estonia, a tech-savvy nation with a reputation for producing billion-dollar tech companies. Despite small population of 1.3 million, Elmo knew it had to maximize resources to operate a successful car sharing business. That's why Elmo Remote was created with cutting-edge technology that allows to move vehicles to where they are needed or deliver them directly to customers.

Elmo's contactless ordering system ensures that an Elmo Rent electric vehicle arrives at your doorstep precisely when you need it, making it possible for Elmo to serve more customers with fewer resources than our competitors.

[website](#)
[linkedin](#)



DeepTech/Dual-Use

Spacedrip



Joonatan Oras, CEO and Co-Founder

Spacedrip is committed to solving water scarcity through water reuse. Spacedrip's core competence is manufacturing Automated Tactical Water Reuse Systems (ATWRS). These systems are built into containers, are fully mobile, airliftable, forkliftable and integrate software and automation with robust and proven water treatment technologies to purify water from all sources back to potable water standards. Spacedrip provides water and sanitation access for expeditionary forces, personnel operating in off-grid and adverse environments and for stationary infrastructure. With the software, automation and cutting edge water treatment technology, Spacedrip reduces both the footprint and operational, maintenance and energy cost of small-scale wastewater treatment and reuse.

[website](#)
[linkedin](#)



DeepTech/Dual-Use

5.0 Robotics



Taavi Laur, Co-founder/CFO

5.0 ROBOTICS is an Estonian deep-tech startup that provides robotic automation solutions for all, combined with advanced AI and a rapid focus on R&D. The company's technology enables the On-Demand production of digitized parts right at the Frontline, regionalizing production, ensuring lightweight, adaptable, and affordable manufacturing systems. 5.0 Robotics is present on three continents: Europe, Australia, and the United States, having manufactured and supplied products to a diverse clientele, from SMEs to a leading British F1 racing team, an e-commerce giant and a U.S. defense sector producer.

website

linkedin



DeepTech/Dual-Use

GaltTec



Glen Kelp, CEO and Co-Founder
glen@galttec.com

GaltTec is an Estonian deep-technology company whose core business is the development and marketing of fuel cells and their materials. GaltTec's fuel cells are based on novel patented ceramic microtubes, revolutionising the market for portable energy sources in defence, aerospace and civil applications. The company was created in 2022 to commercialise the founders' long-standing research. GaltTec is the only Estonian company to have completed NATO's DIANA accelerator programme, and started in ESA's BIC space orbit in summer 2024. GaltTec is located in the largest incubation centre in South Estonia, in Tartu Science Park.

website

linkedin



DeepTech/Dual-Use

PowerUP Energy Technologies



Ivar Kruusenberg, CEO and Founder

PowerUP Energy Technologies creates unique hydrogen fuel cell electric generators and backup power solutions. PowerUP's mobile, silent and minimal heat footprint products have been tested by both the Estonian Defence Forces and the NATO Energy Security Centre, which recommended their adoption by various Member States following the tests.

website
linkedin



DeepTech/Dual-Use

Metrosert



Indrek Tulp, Head of Applied Research Division

Metrosert performs calibration and verification of measuring instruments, certification of products and management systems and provides different training programs in metrology and certification.

Metrosert Applied Research Center is the leading research and technology company (RTO) in Estonia. It is a state-owned enterprise and represents Estonia in international organisations.

Metrosert's research and innovation services provide expertise in various fields, such as unmanned aerial systems (UAS, UAV, counter UAV), autonomous vehicles (ITS), hydrogen technologies, biorefining, health data, and metrology. Metrosert offers an opportunity to support exciting developments with world-leading technologies worldwide.

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Strategic Partners

NATO Diana



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The Defence Innovation Accelerator for the North Atlantic (DIANA) is a NATO initiative established to accelerate the development of dual-use technologies—innovations applicable to both civilian and military sectors—across the Alliance. Launched in 2022, DIANA aims to harness emerging and disruptive technologies to address critical defense and security challenges, ensuring NATO maintains its technological edge. NATO Diana has regional HUB in Tallinn, Estonia.

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Strategic Partners

Estonian Centre for Defence Investments



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The Estonian Centre for Defence Investments (ECDI), established in January 2017, is a governmental agency operating under the Estonian Ministry of Defence. Its primary mission is to enhance Estonia's defence capabilities through efficient procurement, infrastructure development, and property management.

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