

offshore wind value chain in estonia



unlocking estonia's offshore wind potential

On behalf of the Estonian Wind Power Association and the Estonian Investment Agency, we are delighted to present the "Offshore Wind Value Chain" brochure, which aims to illuminate the boundless opportunities and immense potential that the offshore wind sector holds in Estonia. This comprehensive guide will take you on an enlightening journey through the various stages of the offshore wind value chain, shedding light on the promise of sustainable energy and a greener future for all.

Estonia's rich maritime heritage has long fostered our strong connection to the sea. Now, we stand at the forefront of the offshore wind revolution, determined to turn this natural advantage into a flourishing opportunity for sustainable growth and economic prosperity. The valuable insights shared within these pages showcase how Estonia is strategically positioning itself as an offshore wind, tech innovation and manufacturing hub in Europe.

**We stand at the
forefront of the
offshore wind
revolution**

As the Estonian Wind Power Association, we have united industry players under one roof to foster collaboration, innovation, and the development of the renewable energy sector at large. With a sharp focus on energy storage solutions and green hydrogen production, we are committed to making a significant impact on the global environmental challenges we face today.

**Estonia is a
preferred choice
for offshore
wind projects**

The Estonian Investment Agency has been instrumental in attracting foreign investors to our shores, facilitating the establishment of crucial partnerships and development environments. Estonia's efficient business ecosystem, coupled with our strategic geographic location, has made us a preferred choice for companies seeking to venture into offshore wind projects.

With an eye toward the future, Estonia has set an ambitious target to produce 100% of our electricity from renewable resources by 2030. The timely initiatives of the Estonian government, simplified permit granting processes, and proactive support for offshore wind farms reflect our commitment to accelerating the energy transition.

Within the following pages, you will encounter the pioneering projects of Saare Wind Energy, Enefit Green, and Utilitas Wind, who have paved the way for offshore wind development in Estonia. Their efforts have laid the foundation for

newer farms, demonstrating the seamless integration of renewable energy into our power grid.

Moreover, Estonia's cutting-edge marine testbed near Saaremaa embodies our dedication to innovation, where companies from around the world can collaborate in developing and testing next-generation offshore wind technologies.

The Port of Tallinn stands ready to play a pivotal role in servicing offshore wind farms, not just as a support port but as a main Seaport of Embarkation/Debarcation for the EU and NATO troops. As we expand our quays and industrial areas, we are poised to meet the needs of an ever-growing offshore wind industry.

In conclusion, this brochure acts as a guiding beacon, illuminating the path toward Estonia's offshore wind aspirations. We extend our warmest invitation to all visionaries, researchers, engineers, and companies passionate about transforming our energy industry. Together, we will unlock the full potential of offshore wind, ushering in a sustainable future for Estonia and beyond.

Sincerely,

*Estonian Wind Power Association
Estonian Investment Agency*



introducing first phase projects

Saare Wind Energy

Saare Wind Energy OÜ (SWE) is an Estonian company founded in 2014. SWE is developing an offshore wind farm on the west coast of the island Saaremaa in the Baltic Sea. The location of the planned offshore wind farm is in the offshore wind energy development area specified in the Estonian national maritime plan. The goal is to build an offshore wind farm with up to 100 wind turbines with a capacity of up to 1,400 MW.

The Saaremaa site offers an excellent opportunity for the construction of an offshore wind farm because of its location in the Baltic Sea concerning the main wind direction, the limited water depth, and the envisaged offshore wind area as stated in the Marine Spatial Plan.

The process of preparing the construction of the offshore wind farm began in 2015 when the company submitted an application for a superficies license and began to perform initial analyses and necessary steps in the procedure. In May 2020, the Government of the Republic of Estonia initiated the official license procedure and the environmental impact assessment (EIA). In the same year, the experienced Dutch marine construction company Van Oord Offshore Wind BV joined the SWE shareholders. Van Oord has participated in the development and construction of many offshore wind farms.

In 2021-2022, numerous environmental studies were carried out: fish, birds, marine life, bats, seals, bathymetry, geological conditions, visualizations, etc. Based on the gathered information, the EIA report will be prepared and the EIA report procedure will take place in 2023. The superficies license should be issued in 2024. After that and after the electricity transmission system solution is developed, preparations for the construction work are expected to take place in 2024-2025. The optimistic start of construction works is in 2026 and the start of electricity production from the offshore wind farm in 2028-2029.

More information: www.swe.ee/en

Enefit Green

Enefit Green is one of the leading growth-oriented renewable energy companies in the Baltic Sea region with the most diversified production portfolio. We operate in Finland, Estonia, Latvia, Lithuania, and Poland. The company's shares are listed on the Nasdaq Tallinn stock exchange, providing investors with an opportunity to contribute to the green transition and become part of Enefit Green's growth story. Enefit Green produces renewable energy in wind, solar, hydro and CHP plants, relying on long-term experience and digitalization of asset management. We aim to quadruple our renewable energy production from wind and solar and reach a production capacity of 1,900 MW by 2026. In addition to the near-term growth plan, we have several offshore and onshore wind developments in the long-term pipeline in all home markets.

With an investment of nearly 400 million euros, we are currently building four new onshore wind farms and three solar parks. In Finland Enefit Green is building a 72-megawatt wind farm in Tolpanvaara. Two of our wind farms are under construction in Lithuania — the 43-megawatt Šilalė wind farm and the 76-megawatt Akmene wind farm. In Estonia, we just opened a first-ever wind and solar hybrid park in Purtse which has 21-megawatt wind and 32-megawatt solar capacity. In Poland we have two solar parks under construction. Step by step the new wind farms will become operational by 2024.

Enefit Green is actively developing offshore wind farms in the Baltic Sea basin. One of the two offshore wind farms that Enefit Green is currently developing – Liivi offshore wind farm located in the Gulf of Riga – plays a key role in Estonia's energy supply and is in line with the government's goals of green transition set for 2030. Upon successful completion of the preparation phase, the wind farm should start energy production before 2030 and with its 1-gigawatt production capacity, it would cover half of the electricity consumed in Estonia. The second offshore wind farm being developed by Enefit Green is in the North-West of Estonia, near the island of Hiiumaa. The 1,1-gigawatt wind farm is aimed to become operational after 2030 and is currently in the end phase of the environmental impact assessment.

Enefit Green is committed to Europe's journey to zero. We are convinced that the most important precondition for implementing the green transition is electrification based on renewable electricity. With a faster introduction of green energy, we will reach a carbon-neutral way of life.

More information: www.enefitgreen.ee/en

Utilitas

Utilitas is also the leading renewable energy developer in the region and has a considerable wind energy development portfolio in multiple stages of readiness. On top of that, we are operating three wind parks, which makes us the largest wind energy producer in Latvia and the second largest producer in Estonia. Utilitas is one of the so-called “first wave offshore windfarm” developers with its Saare-Liivi offshore windfarm project in Estonian territorial waters, in the Gulf of Riga. The areas suitable for offshore wind farms in the Gulf of Riga were defined by the county plan established in 2017 for the marine area bordering Pärnu County. TTJA initiated the building permit procedure for Utilitas’ Saare-Liivi offshore wind farm at the end of 2021, and a year later the EIA program was recognized as meeting the requirements of TTJA. The approval took less than a year, which is exceptionally fast in Estonia, as Utilitas started with the initial studies before the compilation of the program to pre-emptively provide more precise information to the public and decision-makers.

Comprehensive environmental studies are carried out in the area of the Saare-Liivi offshore wind farm according to an internationally recognized methodology, and both Estonian and international experts are involved. Bird and fish studies have been carried out for two consecutive years. As well as studies on the impacts on marine mammals, bats, seabed life and seawater quality, currents, and waves, and protected natural objects. Natura2000 areas and the impact on cultural heritage and the socio-economic environment are also assessed. In early 2023 renowned international design and engineering consultancy Ramboll completed a pre-FEED study for Saare-Liivi offshore wind park. In addition to the wind farm’s technical solutions, Ramboll also proposed a concept regarding the electrical design, including the location and technical parameters of the cables, as well as the location and size of the substations.

Several different additional studies are also being carried out to collect geological and technical data, which are necessary for working out the technical solutions for the construction of offshore wind farms. For example, our partner Fugro, the world’s leading company engaged in the collection and analysis of geodata, has installed a LiDAR Buoy in the area of the Saare-Liivi offshore wind farm that measures the height and direction of wind, waves, and currents, as well as water temperature. The speed and direction of drifting ice are also measured with a device located on the seabed.

Utilitas is continuing with planning and designing activities at a pace that could allow the Saare-Liivi offshore wind farm to produce electricity by 2028. In the first stage of the development, according to the technical conditions issued by the TSO, approximately 80 wind turbines are planned to be built, with a total capacity of 1,200 MW and expected annual electricity production exceeding 5 TWh.

More information: <https://saareliivituulepark.ee/en/>

ELWIND project

ELWIND is a joint Estonian-Latvian state-run cross-border offshore wind project aiming to raise energy independence in the region by increasing the production of green energy and improving interstate electricity connectivity. It is a unique interstate cooperation project aiming to boost the economy and add value to the Baltic Sea electricity market, providing benefits to society at the lowest possible cost.

In the concept of ELWIND Estonia and Latvia are predeveloping two offshore areas (one in Estonian and one in Latvian territorial water and exclusive economic zone) in the Baltic Sea to be used as offshore wind energy power plants. An integral part of the project is the development of an additional electricity transmission line that will additionally connect Estonian and Latvian electricity markets. The project serves as a proof of concept for hybrid assets consisting of dual-use transmission networks and offshore wind parks.

State-led predeveloping means that states order and manage all necessary studies resulting in issued superficies / offshore licenses. The areas are auctioned out with a commitment to build offshore wind parks. The concept provides greater certainty to the private developers that wind park(s) can be built, as several risks have been eliminated by detailed investigations of the areas. The value of the sea area and potential state revenue is higher by auctioning out predeveloped areas.

The planned capacity of the project is 700-1000MW and the expected annual production 3+TWh, which can cover year-round electricity consumption of more than 750k Estonian and Latvian households.

Full environmental impact assessment (EIA) and necessary studies will be executed in 2023 – 2026 and auctioning of the areas in 2027.

The project demonstrates that Estonian and Latvian governments are committed to a green transition, to offshore wind energy, have a systematic approach, and the necessary competence, and are successfully leading this complex cross-border cooperation project.

More information: <https://elwindoffshore.eu/>

the value chain

The emergence and growth of the offshore wind farms sector in Estonia leads to the development of a new and broader industry sector including various stakeholders and service providers. As planning and preparing the construction of the offshore wind farms is a complex and extensive undertaking, we hope to develop it in cooperation with local know-how and international companies with experience in the sector.

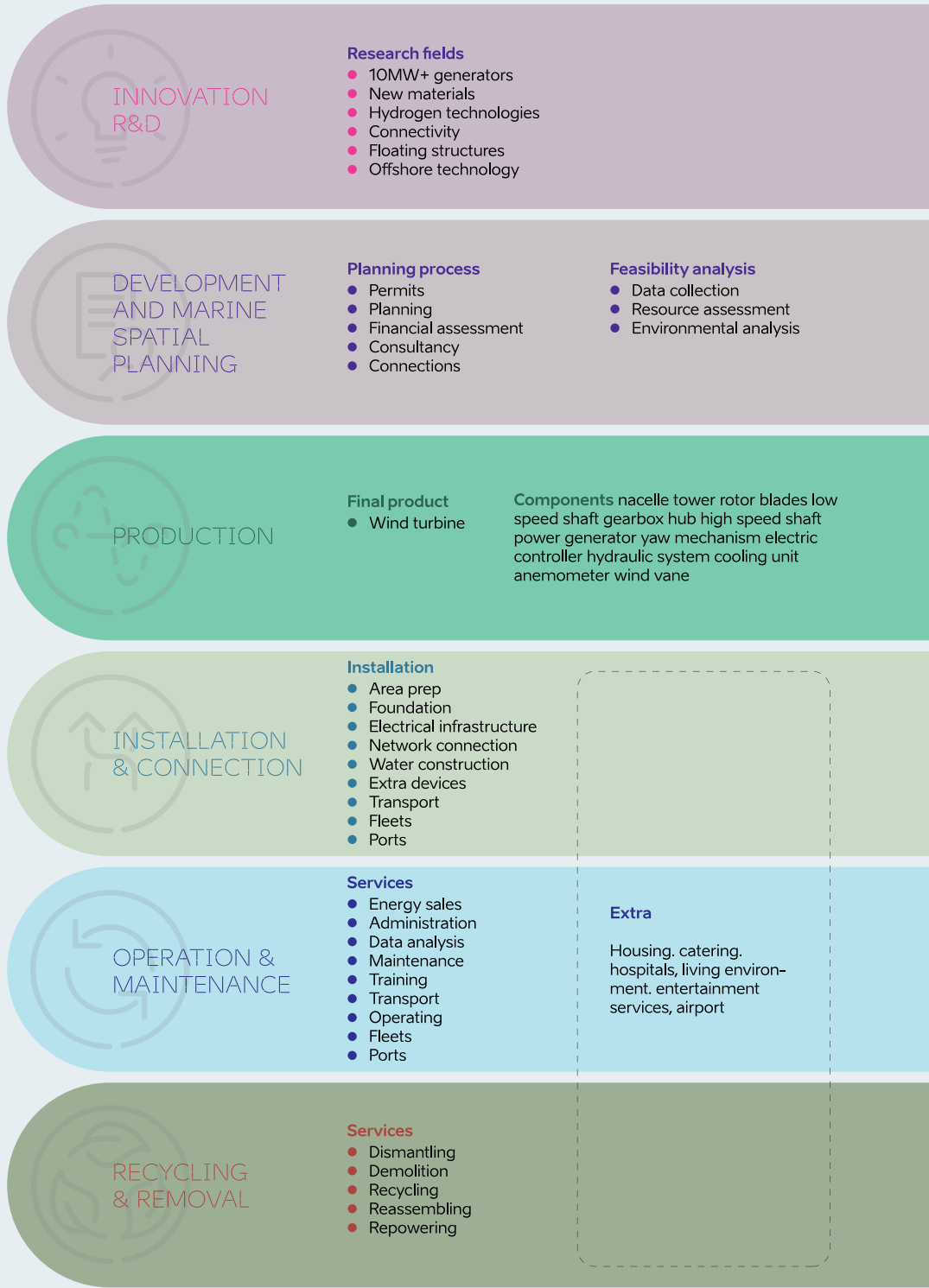
Estonian maritime industry includes the production of marine equipment and electronics, shipbuilding and ship repair and maintenance. It also has know-how in the construction of equipment related to the energy sector. Companies can offer subcontracting, electronics&cables production, logistics and services, project management. There are companies in the value chain that offer services locally and companies ready to subcontract and export their products.

Estonia is known for its high-quality e-services and strong digitalization in both public and private sectors. The field of artificial intelligence and robotics (incl. underwater robotics) developed by Estonian researchers and companies is increasing. Marine technologies companies offer applications of remote monitoring, and using robotic solutions for operation and maintenance tasks.

Estonia has a great network of ports and harbors with capacities and infrastructure to provide necessary services to business activities for construction and operation of offshore wind farms.

The value chain for cooperating with Estonian project management teams include finding suitable partners, setting strategies and planning the work ahead, submitting permit applications and signing contracts, finding subcontractors and partners for the construction work and operation and maintenance phase, and guaranteeing that all activities are on-time and with high quality and accordance to the business goals and strategy, and analyzing the results and activities in order to give overviews and make recommendations.

Estonian vocational and higher education institutions are offering a variety of learning and training opportunities. Good example of which are Vocational Education Center of Pärnu County with its education of wind turbine technicians starting at the beginning of 2024 and the Small Craft Competence Center on the island of Saaremaa with its marine technology R&D unit of Tallinn University of Technology.



Stera Technologies AS

Lauri Rohtoja
Managing Director
lauri.rohtoja@stera.com



Stera Technologies is an internationally operating technology company. The company employs more than 900 high-skill professionals in Finland and Estonia in seven different locations. The Group's products and services include contract manufacturing services, Stera equipment, and dispenser products, SteraLux LED lighting systems, SteraSmart production automation solutions, and wireless production environment monitoring systems.

In Stera's wide range of contract manufacturing services, you find solutions for several different industries. We offer our customers customized contract manufacturing for mechanics, electronics, and wiring/cable harnesses, as well as tool manufacturing.

Read more: www.stera.com

Multimek Baltic OÜ

Rinno Saviir
Factory manager and Member of the Board
rinno.saviir@multimekbaltic.com



Multimek Baltic OÜ is a major contract manufacturer in machinery manufacture, supplying high-quality and competitive machinery and systems to many international equipment suppliers. We deliver highly developed solutions to equipment suppliers for future needs. By utilizing our partner networks, we can offer high-tech products flexibly and at competitive prices.

Read more: www.multimek.fi/en/

Radius Machining OÜ

Tanel Uibokand
Sales manager
tanel@radius.ee



Radius is a contract manufacturing company with two business units providing CNC machining services & hydraulic assemblies for the OEM sector.

Radius Machining's core business is serial CNC turning and CNC milling. A modern fleet of CNC machines enables the efficient production of both simple and more complex parts.

Radius Hydraulics' main product groups are hydraulic hose and pipe sets with filters, gaskets, valves, distributors, pumps, and a variety of hydraulic components on offer. Orders are generally custom-made according to the client's requirements.

We strive to be the first choice for entrepreneurs and original equipment manufacturers. Radius Group is efficient in manufacturing high-quality products and being a reliable innovative partner for our customers. Small mechanical assemblies, mechanical components, hydraulics – tubes/hoses.

Read more: www.radius.ee/en

ABB AS

Jukka Patrikainen
Business director
jukka.patrikainen@ee.abb.com



ABB is a technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. The company's solutions connect engineering know-how and software to optimize how things are manufactured, moved, powered, and operated. Building on more than 130 years of excellence, ABB's 105,000 employees are committed to driving innovations that accelerate industrial transformation.

ABB is a leader in the Wind industry, providing components to turbine manufacturers as well as everything needed to connect wind farms to the grid. As the largest supplier of electrical components, systems, and services to the wind power industry, ABB has provided components such as generators, converters, electrical panels, and low-voltage products for more than 40,000 wind turbines worldwide both onshore and offshore. ABB has also delivered hundreds of wind farm substations and even supplies robotic paint systems used in the manufacture of wind turbine blades.

Read more: www.abb.com

Prysmian Group Baltics AS

Tanel Laasma
Sales Manager Baltics
tanel.laasma@prysmiangroup.com



Prysmian Group is a world leader in the energy and telecom cables and systems industry. With almost 140 years of experience, sales of over €10 billion, and about 28,000 employees in over 50 countries and 104 plants, the Group is strongly positioned in high-tech markets and offers the widest possible range of products, services, technologies, and know-how. It operates in the businesses underground and submarine cables and systems for power transmission and distribution, special cables for applications in many different industries, and medium and low voltage cables for the construction and infrastructure sectors. For the telecommunications industry, the Group manufactures cables and accessories for voice, video, and data transmission, offering a comprehensive range of optical fibers, optical and copper cables, and connectivity systems.

Prysmian is a public company, listed on the Italian Stock Exchange in the FTSE MIB index.

The Group develops the most advanced turn-key submarine cable systems and solutions through Prysmian PowerLink Services Ltd. Prysmian PowerLink is responsible for the design, production, and installation of high and extra-high-voltage cables and systems for underground and submarine power transmission directly from power stations to primary distribution grids.

Read more: www.baltics.prysmiangroup.com

Estanc AS

Liis Jõevee
Sales Development and ESG manager
liis.joevee@estanc.ee

Process equipment engineering and manufacturing company.
Storage tanks, and process equipment.

Read more: www.estanc.ee



Harju Elekter AS

Rait Kangro
Head of Sales and Marketing
rait.kangro@harjuelekter.com

Harju Elekter is an international industrial group with extensive experience in providing future-proof solutions for electrical power distribution. We engineer, manufacture, and install electrification solutions for utilities, industries, and infrastructure.

The manufacturing unit in Keila specializes in manufacturing compact substations, e-houses, and low-voltage cabinets.

Compact Substations, Technological buildings, prefabricated E-houses, Low Voltage Cabinets, Automation cabinets, Relay protection cabinets, Main distribution cabinets, and Motor Control Centers.

Read more: www.harjuelekter.ee



Composite Plus

Tanel Šmalko
Sales & Finance
tanel@compositeplus.ee



COMPOSITE PLUS is an experienced GRP tooling supplier. We have produced plugs and production moulds for more than 10 years.

Our clients are mainly leading boatbuilders, from Germany and Scandinavian countries. We also produce tooling for other industries such as the wind industry, aquaculture, offshore seismic, car industry, construction architecture, etc.

We are operating on the Estonian biggest island of Saaremaa where most Estonian GRP producers are based. The uniqueness of Saaremaa's small craft industry is expressed in long-term boat-building traditions and high-quality standards. Our main goal is always to deliver on time and with very high-quality products, using up-to-date 3D software and necessary tools to offer the best solutions to our clients.

Read more: www.compositeplus.ee

LTH-Baas

LTH-Baas has joined the Polish company Respect Energy Holding on plans to build a floating offshore wind farm off the coast of Estonia. LTH-baas is responsible for the project's installation of turbines and hydrogen and ammonia production infrastructure. The project is named Tuulispea Offshore in Estonia.

Read more: www.lth-baas.com



Incap

Margus Jakobson
Managing Director
salesestonia@incapcorp.com



Incap Estonia's factory in Kuressaare offers versatile, technologically advanced yet very cost-efficient production capacity close to the European markets. With a growing demand for electronics contract manufacturing, especially in demanding electronics applications, Incap is well-positioned to serve its global customer base. Incap has been operating in Estonia since 2000. Today, the factory employs 100 professionals providing high-class services to globally operating customers.

Manufacture of prototypes and pre-series as well as controlled production ramp-ups are elementary parts of operations. Final assembly and box-build/product integration services complement our service offering.

Read more: www.incapcorp.com/estonia/

Ionix Systems

Ionix manufactures specialist cable and harness assemblies for the Aerospace, Military, and Medical sectors. We tailor our manufacturing assembly processes to our customers' requirements while exceeding the required quality and testing requirements to deliver our finished products completely and on time.

We achieve this by working continuously to improve our supply chain and manufacturing processes and systems to deliver the best in sector quality and efficiency and therefore ultimate value for the end customer.

Our manufacturing site in Estonia is focused on delivering high quality and throughput for the Commercial Aerospace sector.

Read more: www.ionix-systems.com



Tallinna Elektroonikatehas Estel AS



Olev Tinn
Head of Administrative Department
olev.tinn@gmail.com

Tallinn Electrical Engineering Factory "Estel" Ltd. develops, manufactures, and implements a wide range of electrical transformer technology and power semiconductor devices. Estel manufactures power semiconductors and power converters for transport (including aerospace, and railways), metalworking, mining, mechanical engineering, and energy sectors.

Thanks to its high scientific and technical potential, the company offers turnkey solutions. The equipment developed and produced by Estel is used in the management of power plants as well as air transport, ensuring safety and energy saving.

Estel would like to manufacture power semiconductor converters up to 10 MW based on the customer's drawings. Estel has its test station, which includes a test bench at rated current up to 10 kA and voltage up to 6 kV; a 35 kV test bench for high voltage tests; a test bench for Control Modules; a test bench for transformers and inductions; operational test bench for electric plates; climatic test bench for modules.

Read more: www.tet-estel.com

Maru Metall AS



Madis Tuuling
Sales Manager
madis.tuuling@maru.ee

Design and manufacturing of load-bearing steel structures. The largest single project so far 6000 tons of steel structures.

Part of Maru Group - real estate development, design company, main contracting, in-situ concrete works, steel, and cladding installation.

Manufacturing of load-bearing steel structures. We have previous experience with projects in the offshore sector.

Read more: <https://www.maru.ee/en/>

Reimax Electronics OÜ



Aare Kaljurand
Sales manager
aare.kaljurand@reimax.net

A tailored solution in electronics and mechanics, wire harnesses, and injection moulding technology.

Contract manufacturing, subcontracting in cable sets and harnesses, and distribution cabinets.

Read more: www.reimax.net

Bestnet AS

Robin Sepp
Head of Sales
robin.sepp@tiki.ee



Bestnet Group's first company was founded in 1990 and today we offer a wide range of mechanical design for metal structures, processing of sheet and profile materials, welding, CNC turning and milling, vacuum forming, and environmentally friendly metal surface coating and corrosion protection.

We have experience working with Vestas where we offered different metal parts that were used to build wind turbines.

Read more: <https://bestnetgrp.com/en/>

Marketex Offshore Constructions

Nadja Vassiljeva
Sales Director
nadezda.vassiljeva@blrt.ee



We are experienced fabricators of large steel structures and equipment for the Offshore Energy sector based in Tallinn, Estonia. At our fabrication yard, you'll find large indoor fabrication halls with the capacity for assembly and load-out of 1000-tonne structures. There's also modern machining equipment, piping and surface protection facilities, indoor and outdoor storage areas, and a quayside with its own crane.

Fabrication of offshore foundations and their parts. Fabrication of installation aids and mission equipment.

Read more: www.moc.ee

Insta Globe Engineering

Ivo Pukk
CEO
ivo.pukk@instaglobe.de



Providing electrical installation and commissioning services for marine & offshore industries.

Electrical installations, setup and maintenance for operational systems.

Read more: www.instaglobeengineering.com

Energiatehnika OÜ

Jüri Joller
Manager
juri.joller@energiatehnika.ee



Energiatehnika OÜ is an owner-managed electrical engineering company, established in 1992. The company has extensive know-how in the development and manufacture of machine control systems, custom power electronics, automation and testing systems hard- and software. Our special knowledge is about the control of electrical drives. In the last years, we have developed and produced custom AC and pulsed power sources, but also automatic testers for electric motors, electronic assemblies, ultracapacitors, and batteries. The company's clients include the European Nuclear Research Center CERN, AS Cleveron, Helsinki City Transport, Tallinn University of Technology, etc.

1. Electrical safety and reliability testing of low voltage electrical components and assemblies.
2. Automatic autonomy testers/testing for batteries and ultracapacitors.

Read more: www.energiatehnika.ee

Connecto Eesti AS

Tanel Kutsar
Chairman of the Board
tanel.kutsar@connecto.ee



Distribution and transmission network 0,4-400kV turn-key solutions. Telecommunication, railway, and gas network solutions. Around 400 employees in Estonia, Latvia, and Lithuania. Grid construction including cable lines, overhead lines, and substations.

Read more: www.connecto.ee

Enersense

Jaanis Järvet
jaanis.jarvet@enersense.com



Enersense is strongly involved in creating a zero-emission society by being a pioneer in these changing times. Our versatile services help bring success to Nordic and international companies in the industry, energy, telecommunications and construction sectors. Our goal is to be our customers' primary and versatile partner during the energy revolution.

Read more: www.enersense.ee

Alexela AS

Artur Dianov
Head of development projects
artur.dianov@alexela.ee



Alexela is an Estonian green innovator that develops a sustainable network of service stations through the creation of biomethane, LNG, electricity, and soon, hydrogen filling-up facilities. Alexela produces biomethane based on circular economy principles, in addition to building solar and wind farms. The company has launched an LNG terminal in Hamina (Oct 2022), Finland, and develops a renewable energy hydropower storage facility called Energiasalv in Paldiski. Alexela offers its customers a unique range of everyday energy products in Estonia, such as electricity, natural gas, cylinder, and tank gas, as well as car fuels in more than 100 service stations across Estonia. Furthermore, the energy company has 40 convenience stores.

Read more: www.alexela.ee



Waveforce

Tiina-Maria Aja
Board member
tiina.araja@waveforce.ee

Waveforce is a consultancy and project management company in offshore wind and maritime sector in Estonia and Latvia. Locally, we aim to bring opportunities in offshore wind industry to businesses across sectors.

Waveforce runs a network called VÕRK (in translation THE NET) to raise awareness of offshore wind topics in Estonia. We organise offshore wind study visits for local companies to UK and other European destinations. We have been happy to work together with Enterprise Estonia on the mapping of the Estonian supply chain.

As we have a wide network of contacts in both the private and public sectors, we offer market entry and relationship management services for foreign companies. Please get in touch to discuss your business needs.

Read more: www.waveforce.ee



environmental and
maritime consultancies,
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Eneve Invest

Eero Naaber
CEO
Enaaber@enshipping.ee

Maritime project management and consultancy.

Geological and hydrographical surveys, development, and project management.

Read more: <https://enshipping.ee/>



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Lainemudel OÜ

Rain Männikus
CEO, Coastal and structural engineer
Lainemudel@gmail.com



environmental and
maritime consultancies,
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services

We do consultancy and modelling for coastal engineering. We established the company in 2015 in Estonia and have done since then many different projects in Estonia and Latvia. Through our partners, we can also offer measurements and technical design in coastal engineering. Our close cooperation partners from Tallinn University of Technology, Tallinn University, and Hamburg University of Technology guarantee scientific approaches and solutions for engineering problems.

Wave and water level modelling, expertise in the Baltic Sea.

Read more: www.lainemudel.ee

GECEEN OÜ

Ivo Lõhmus
Geotechnical Consultant
ivo@gecen.ee

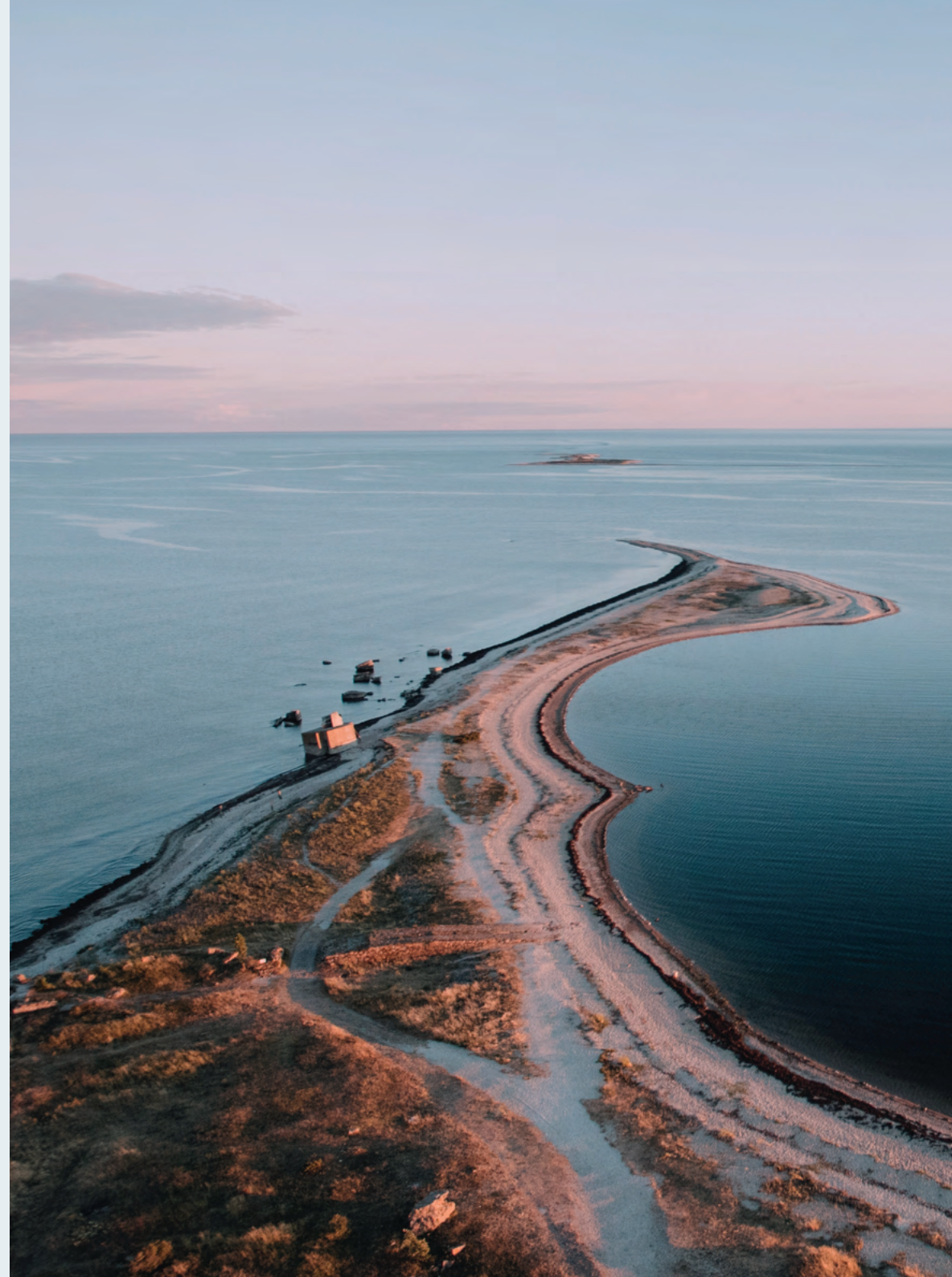


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services

Independent geotechnical engineering consultancy providing project and engineering management services in marine infrastructure. Focusing on port and harbour design and construction.

Geotechnical analysis, numerical analysis, pile driving engineering, assessment of pile capacity, supervision of foundation installation.

Read more: www.gecen.ee



Workboats Consulting OÜ

Edgar Peganov
CEO
edgar@wbcons.ee



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maritime consultancies,
engineering and legal
services

Workboats Consulting is an Estonian privately owned maritime consultancy company focusing on managing risks, costs, and investments of workboats users and operators. This involves cost-benefit analysis, workboat purchase, chartering and crewing, and providing customized logistics solutions. The company has been in business since 2015 offering consultancy services to public and private organizations. The main focus is on B2B, B2G, and G2B cases. These organizations involve border guards, NAVY, police, maritime administrations, search and rescue units, towing companies, maritime transport companies, pilotage companies, ports, vessel operators, offshore wind farm developers, etc. In the offshore wind sector, we have been providing suitable vessels, equipment, engineering know-how, and experts mainly for the Estonian developers since 2020.

Our core business is to deal with non-standard cases and find solutions for every problem.

We start where others stop!

In the offshore wind sector, we provide suitable vessels, equipment, engineering know-how, and experts through all OWF lifecycle stages.

Read more: <https://wbcons.ee/>

Marine Claims Adjusters OÜ

Ülo Eero
CEO
y.eero@seahawk.ee



environmental and
maritime consultancies,
engineering and legal
services

Marine Claims Adjusters OÜ is a maritime consulting company, established in 1995. Our main fields of activity today include maritime and offshore wind farm consulting and legal assistance, technical consultations on the construction and reconstruction of Estonian wind farms base and maintenance ports, consultations on the usage of SOV and CTV type vessels in Estonian waters and Estonian ports, consultations on winter ice conditions, marine insurance consultations and settlement of insurance claims, evaluation of different type vessels and floating objects.

Tamariin OÜ

Riin Kutsar
Leading Environmental Expert
riin@roheplaan.ee



environmental and
maritime consultancies,
engineering and legal
services

Roheplaan is a consulting firm for environmental management and spatial planning. In recent years, we have focused on environmental impact assessments of proposed activities at offshore areas.

Advising on permit applications, environmental impact assessment, and organisation of environmental studies.

Read more: www.roheplaan.ee

KPMG Baltics OÜ

Sten Aan
Head of Energy Sector
stenaan@kpmg.com



environmental and
maritime consultancies,
engineering and legal
services

By helping other organizations mitigate risks and grasp opportunities, we can drive positive, sustainable change for clients, our people, and society at large.

KPMG firms operate in 143 countries and territories, and in FY22, collectively employed more than 265,000 partners and people, serving the needs of businesses, governments, public-sector agencies, not-for-profits and through KPMG firms' audit and assurance practices, the capital markets.

KPMG Estonia is the most experienced and largest advisory consultancy in Estonia. We are the only M&A Advisors in Estonia that have dedicated specialists working mostly on energy sector-related mandates.

Business and finance advisory services (strategy, financing, capital raising, etc).

Read more: <https://kpmg.com/ee/en/home.html>

Hendrikson DGE

Merilin Paalo
Environmental management project manager
merilin@dge.ee



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services

Hendrikson DGE's 25-year-long journey has taken us into the international league of sustainability, spatial planning, and environmental consulting. As a company of the DGE Group connecting the Nordic and Baltic countries, we are part of a united team characterised by passion, professionalism, and innovation. Our long-term customers appreciate Hendrikson DGE's commitment to solving complex challenges. Our professional competence is confirmed by cooperation with professional associations and research institutions. DGE Group is international, with representations in the Nordics and the Baltics. We gain opportunities through our partners in the global cooperation group Inogen Environmental Alliance.

Hendrikson DGE's exclusive role as the sole author of the Estonian Maritime Spatial Plan provides the company with a clear advantage in the field of maritime space planning. This accomplishment demonstrates our profound comprehension of the intricacies and complexities involved in such projects, showcasing our expertise in navigating both regulatory and environmental aspects of maritime planning.

As the authors of the current Estonian Maritime Spatial Plan, Hendrikson DGE boasts several key advantages: Expertise and Experience in Maritime Planning; In-Depth Knowledge of Local Regulations; Familiarity with Environmental Considerations and Restrictions; Proven Track Record; Client Based Solutions and Risk Mitigation.

Read more: <https://hendrikson.ee/>

Kominsur Kindlustusmaakler OÜ

Dmitri Soljanik
Chairman of the Board
info@kominsur.ee



environmental and
maritime consultancies,
engineering and legal
services

High professionalism, an active attitude to life, and a focus on success are our motto, the key to successful development and customers' confidence. Based on the 20 years of experience and skills that we have acquired throughout the years we offer competent services for the following types of insurance: Ports and Terminals Property and Liability Insurance; Renewable Energy Assets such as Solar, Hydrogen, Onshore and Offshore Wind, Hull & Machinery Insurance (H&M), Shipowners' P&I Insurance, Charterers' P&I Insurance; Marine Builders' Risk Insurance; Ship repairers' Liability Insurance; Credit Risks and Cargo Insurance.

Whether a renewable energy project stage is at the transportation, construction, development, operational, or management phase — our team can find solutions for your product or liability insurance, including claims handling support. Renewable Energy insurance options cover the design, construction, operations, maintenance, and decommissioning risks.

Read more: www.kominsur.ee

Skepast&Puhkim OÜ

Hendrik Puhkim
Board member/ EIA expert
hendrik.puhkim@skpk.ee



environmental and
maritime consultancies,
engineering and legal
services

Skepast&Puhkim is an engineering and consultancy company in the fields of environment, planning, and infrastructure. Environmental impact assessment, environmental studies, permitting consultancy.

Read more: www.skpk.ee

Law office WALLESS

Edgar-Kaj Velbri
Partner
edgar.velbri@walless.com



environmental and
maritime consultancies,
engineering and legal
services

WALLESS is a pan-Baltic law firm with extensive experience in the full development cycle of renewable energy projects, including advising on all matters related to offshore wind farms. Legal and consultancy services.

Read more: www.walless.com



AS Tallinna Sadam (Port of Tallinn)

Rene Pärt
Head of Business Development
r.part@ts.ee



The Port of Tallinn is the biggest port authority in Estonia and its strategic goal is to develop the competitiveness of Estonia as a maritime country.

The activities of the Port of Tallinn are divided mainly between the following areas: passengers, cargo, real estate, and shipping.

An umbrella organisation, the Port of Tallinn owns two passenger harbours (Old City Harbour and Saaremaa Harbour) and two cargo harbours (Muuga Harbour and Paldiski South Harbour). Port of Tallinn also owns Industrial Parks in Muuga, Saaremaa and Paldiski South Harbour. Port of Tallinn offers port services as a landlord port, i.e. it owns, administers, and develops berths, port basins, and the surrounding areas, leases land to cargo operators, organises vessel traffic in port basins, and ensures safe navigation in port waters.

Port of Tallinn is listed on Nasdaq Tallinn Stock Exchange since June 2018.

The Paldiski South harbour, owned by the Port of Tallinn, will be an important partner in the construction and subsequent maintenance of offshore wind farms in the Baltic Sea region by providing the port infrastructure and industrial park areas. Port of Tallinn is building a new quay that will ensure the capacity of the port to receive high-draft special-purpose vessels for the construction of offshore wind farms and the transport of wind turbine components. The large rear area beyond the quay allows various preparations for the manufacture and storage of generators and wind turbine blades before being loaded on a ship. There is 40ha of free land around the new quay, where it is possible to establish industrial and production companies related to wind farms. This area is well connected to the new quay and back area by the road network within the port.

Read more: www.ts.ee

AS Sillamäe Sadam (Port of Sillamae)

Margus Vähi
Member of the Board
silport@silport.ee



Deep-sea industrial port (water depth 15m; greenfield development area 300 ha+); started operations in 2003, services also chemical and bioenergy industry in East-Estonia.

Potential land & infrastructure for manufacturing of (turbine) foundations and other heavy elements like nacelles or turbines - 50-100ha; decommissioning port - offloading of equipment; recycling/reuse/repurpose of blades - 50-100ha; downstream valorization - Power-to-X applications like e-ammonia or e-methane production, storage, and applications.

Read more: www.silport.ee

ESTEVE AS

Üllar Raad
Managing Director
yllar.raad@esteve.ee



Stevedore/port operator in Paldiski South Harbour.
We handle and store break-bulk (including High/Heavy), Ro-Ro, and bulk cargoes.

We have experience in handling onshore wind turbines and other High/Heavy cargoes. For offshore wind we offer handling and storage of components, i.e. with our land-lord, Paldiski South Harbour/Port of Tallinn we aim to become a construction port for offshore windfarms.

Read more: www.esteve.ee



Tschudi Ship Management AS

Margus Raad
Managing Director
mr@tschudishipmanagement.com



Tschudi Ship Management AS is a company providing competitive and comprehensive ship, crew, operational, and project management services to conventional fleets and offshore sectors. We belong to the Norwegian-based Tschudi Group and can offer an exhaustive service package combining ship management services with logistics solutions and agency. Tschudi Ship Management AS offers comprehensive offshore support services to the vessels and vessel owners and managers servicing the offshore wind sector. e.g. providing regular transfer of personnel (including on-site accommodation) and equipment to the wind turbines and offshore substation. Our services to the vessel owners include technical management, crew management, operational management, reactivations & modifications, newbuilding supervision, tender management, supervision & consultancy, vessel inspections, procurement services, accounting & financial services, insurance management, distressed asset management, hotel & catering management, personnel services. Our long service experience in the offshore support field has enabled us to provide invaluable input to the service provider over the project planning stage, optimizing the project and shortening its duration.

Read more: www.tschudishipmanagement.com

CF&S Estonia AS

Tiit Arus
CEO
tiit.arus@cfs.ee



CF&S Group is an international logistics company, with the head office in Estonia and offices in 10 countries around Europe.

In the CF&S Estonia office, we offer services for the container, sea transport (agency & chartering), road and railway, project transportation, warehousing, and customs clearance.

Over the last two years, the company has been transporting most (approx 200) windmills for the Baltic States countries.

Read more: www.cfs.ee

TS Shipping

Damir Utorov
Managing Director
d.utorov@portoftallinn.com



TS Shipping Ltd. is a provider of escort icebreaking, ice management, and offshore services (oil & gas/renewables). TS Shipping was founded in 2012 and is 100% owned by the state-owned company Port of Tallinn. The company's activities are seasonal. During harsh winters, its activities are concentrated on engaging in safe escort icebreaking operations in the Gulf of Finland and in Estonian coastal waters, while during the summer it renders services to the offshore oil & gas and renewable energy industries throughout the world.

Walk-to-work vessel charter.

Read more: www.ts-shipping.com

Saarte Liinid AS

Grete Väli
Business Development and Customer Relations Manager
grete.vali@saarteliinid.ee



Saarte Liinid is Estonian's largest port authority. The main task of AS Saarte Liinid is the management and development of regional ports. The company is a private company whose shares are 100% owned by the Estonian state and it has been operating since October 1, 1994.

Saarte Liinid includes 18 ports in seven counties: Kuivastu, Roomassaare, Triigi, Abruka, Ruhnu, Papissaare, and Vikati in Saare county; Heltermaa and Sõru in Hiiu county; Rohuküla and Sviby in Lääne county; Virtsu, Kihnu, Munalaid and Manilaid in Pärnu county; Piirissaare in Tartu county; Laaksaare in Põlva county and Naissaare in Harju county.

Through the listed ports, 12 public shipping lines operate to the inhabited islands of Estonia. Four of the ports are cargo ports. Most of the Saarte Liinid harbors also facilitate marinas. Four of the ports are in addition cargo ports.

Saarte Liinid ports of Virtsu and Roomassaare both have great locations for offshore windfarm service bases due to several key factors:

- Proximity to Offshore Wind Farms
- Sheltered Locations
- Deep Water Access
- Infrastructure and Facilities
- Proximity to Supply Chain
- Strong Port Authority

The company is continuously investing in building better harbors and providing modern port services.

Read more: www.saarteliinid.ee

Baltic Workboats

Margus Vanaselja
Chief Executive Officer
contact@bwb.ee



Baltic Workboats is a modern, well-equipped shipyard with a highly skilled workforce of over 200 people. During the two decades, we've delivered more than 200 highly versatile vessels. Designed and built for the demands of governments, research institutions and multinational companies in over 20 countries worldwide. We've been granted both the ISO 9001:2015, ISO 14001:2015 and OHSAS 18001:2007 certificates and continue to develop our production quality and efficiency through an enhanced set of standards and management processes. The beautiful island of Saaremaa is home to our state-of-the-art indoor production facility. Situated in the Baltic Sea and renowned for its shipbuilding heritage over many thousands of years, Saaremaa has proven to be the ideal home for our operation.

Baltic Workboats' vast, state-of-the-art 6,200 square meter shipyard facilities are in the Baltic Sea on the island of Saaremaa in Estonia, which is renowned for its shipbuilding heritage for hundreds of years in Europe. At Baltic Workboats, we have brought shipbuilding into the 21st Century with a major modernization programme, complete with considerable new investments in facilities, equipment, and skills.

Read more: www.bwb.ee

Alunaut

Mark Muru
Yard management
E-mail: mark.muru@alunaut.ee



Alunaut is a small boatyard using modern know-how and technologies to build commercial and pleasure boats in aluminum. High quality and on-time delivery of production is secured by skilled staff for the best satisfaction of our customers worldwide.

Alunaut OÜ has its engineering bureau in-house, working mainly in areas of structural architecture, system engineering, and production technologies. Cooperation with several Scandinavian designers and engineers ensures a good-looking and well-performing range of boats for commercial and leisure use as well as a fast response on tailor-made small crafts.

Yard facilities are a total of 1300 sqm equipped with modern heavy metal working machinery, high-level welding equipment, and all necessary tools.

Read more: www.alunaut.ee

Nordic Tug Services OÜ

Raul Taal
Manager
info@nordictug.eu



Nordic Tug Services OÜ offers tug- and launch boat services, underwater works, nautical surveying, and inspections. We operate powerful and maneuverable tugboats as well as smaller launch boat vessels to offer a wider range of services. Our tugboat service helps larger vessels in maneuvering while our launch boat service is excellent for your maritime transportation needs.

We can offer all-inclusive inspections and assessments on various types of vessels, maritime structures, or offshore installations. Our qualified professionals are experienced in conducting evaluations covering the condition, compliance with regulations, and overall safety.

Read more: www.nordictug.eu

AS Omakodumaja (Paldiski Industrial Park)

Nikolai Pitšugov
Project manager
omakodumaja@omakodumaja.ee



Paldiski Industrial Park is ideally located, just 49 kilometers from Tallinn, close to the Paldiski South and Northern Harbour, being alongside the Keila-Paldiski highway, with its railway branch.

We have developed 24 properties in the 25-ha industrial park, with each meeting the requirements of modern development. The average property is 8855 m² in size. The planning was developed, keeping in mind the possibility that the lots can be interconnected according to the expansion needs that may arise in the future for the client. In addition, some of the properties have the option to be connected to the railway and pipe connection from the port.

Paldiski Industrial Park is ideal for companies whose business is also aimed beyond the Republic of Estonia.

Industrial land plots in Paldiski.

Read more: <https://omakodumaja.ee/en/objektid/paldiski-tehnopark/>

Pakri Smart Industrial City

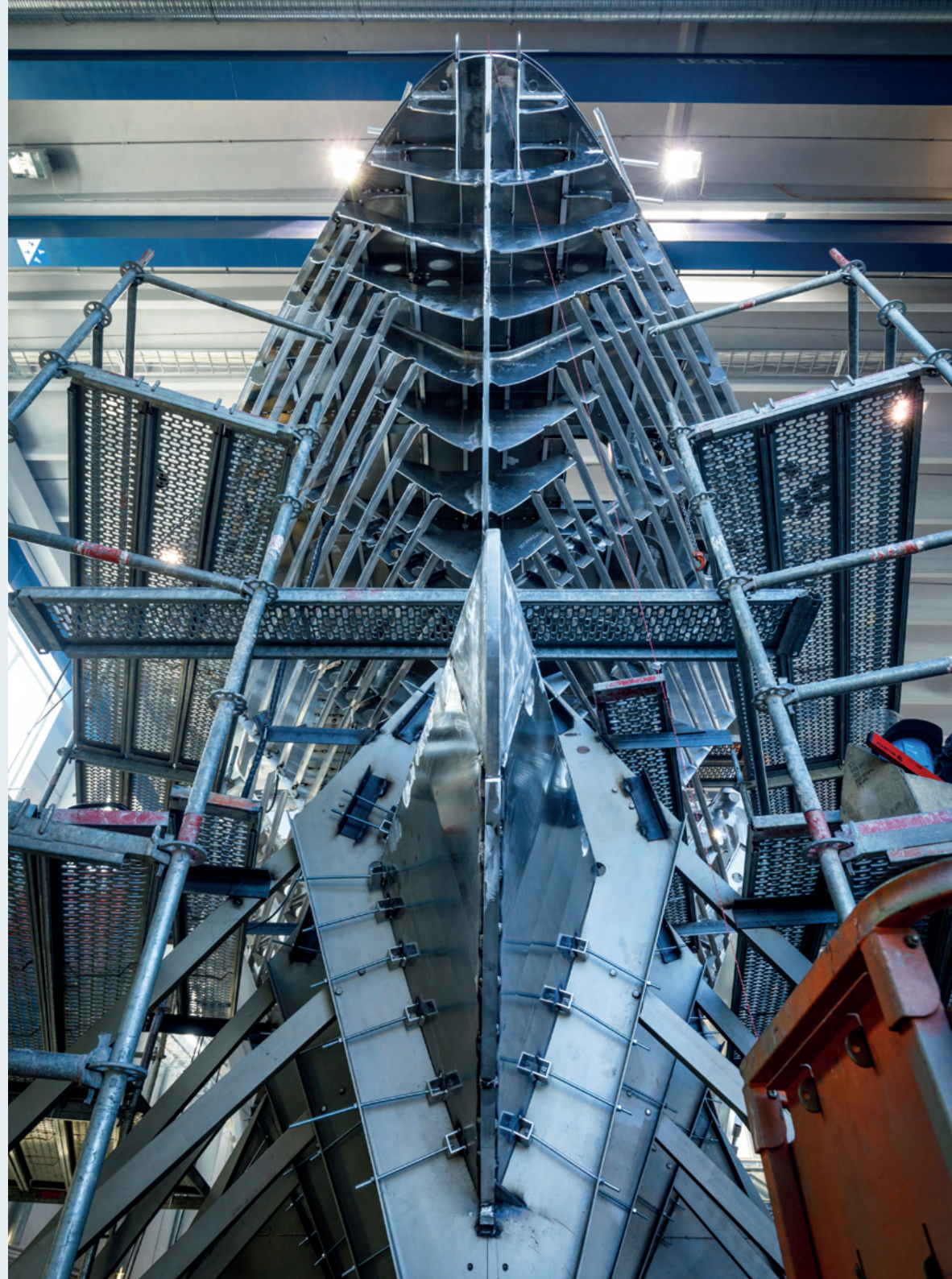
Enn Laansoo, Jr.
CEO
enn.laansoojr@pakri.ee



Rent, development, built-to-suit industrial real estate — brownfield and greenfield.

Local renewable energy production with its closed grid - the goal is to produce renewable energy directly for Pakri's clients. Focus: Greentech industrial companies.

Read more: www.pakri.ee



MindChip OÜ

Heigo Mölder
CEO
Heigo@mindchip.ee



MindChip provides affordable maritime monitoring with an autonomous ship.

The usage of autonomous vessels in the planning and construction process of offshore wind farms could save up to 5 times the costs of needed measurements and speed up the general shift towards a sustainable future. MindChip is a deep-tech startup grown out of the collaboration of Tallinn Technical University Marine Competence Centre and MEC Engineering Ltd which started in 2018.

Our core expertise is in the design of autonomous navigation technology for the marine industry. The robotic vessel concept has been developed through several R&D projects to be configurable for different functionalities and client requirements.

MindChip specializes in the design and development of autonomous navigation technology for the marine industry. They provide autonomous vessels for maritime monitoring purposes, eliminating the need for human intervention and reducing costs. MindChip offers two types of vessels for different purposes: MindChip MC2500 and MindChip MC6000. MindChip's vessels are equipped with an integrated hardware and software solution called Artificial Captain (AC). Overall, MindChip's services offer wind farm developers an affordable and efficient solution for maritime monitoring using autonomous vessels. These vessels are designed to streamline measurement processes, reduce costs, and contribute to a sustainable future.

Read more: www.mindchip.ee

Vete Engineering

Timmu Tollimägi
CEO
timmu@veteengineering.com



Vete Engineering is an underwater automation company developing electric inspection class-sized underwater robots and tooling for various use cases.

Vete offers technical solutions for conducting baseline surveys before wind farm construction (as part of seabed mapping and environmental assessment). In addition, Vete offers robots and tooling for wind turbine underwater foundation monitoring (visual inspection, ultrasonic assessment, and biological sample gathering).

Read more: <https://veteengineering.com/>

UnMarSys

Jurgis Talants
Head of Client Relationships
info@unmarsys.com



UnMarSys is a Maritime Autonomy company. We develop maritime robotic solutions. UnMarSys founders have a strong background in cyber security.

We offer sea robotic systems for infrastructure and environmental monitoring. In addition, we offer cyber security consultancy services.

Read more: www.unmarsys.com

Proekspert AS



Tiina Kalju
IoT Integration and Applications Lead
tiina.kalju@proekspert.com

We help develop intelligent products and focus on customers through value-adding digital services. We do this by combining data science and software development expertise with a design thinking approach.

Proekspert offers software development services in the field of remote communication and condition-based monitoring of wind turbines. Sensorise SmartScrew - our integrated sensor technology – measures temperature and dynamic as well as static loads on screws and bolts for better maintenance management, operational safety, and maximum lifetime utilization (e.g. monitoring of bolted flange connections).

Read more: www.proekspert.com

Marine Technology Competence Centre



Villu Vatsfeld
Head of Centre
Villu.vatsfeld@taltech.ee

Marine Technology Competence Centre (MARTE) is an R&D unit of the Tallinn University of Technology in Estonia and offers product development services to industrial and technology companies to create innovative design solutions and devices.

Read more: <https://taltech.ee/en/kuressaare-college/marine-technology-competence-centre>

Empower 4Wind OÜ



Kalle Mättas
Member of the Board
kalle.mattas@empower.ee

We aim to be the best wind turbine service provider in Baltics and wish to provide a wide range of maintenance and repair services to both turbine manufacturers and wind farm developers.

We want to be the leader of the Baltic wind farm maintenance market due to our independence, operativity, and flexibility and be a respectable partner in Scandinavia as well as independent from the wind turbine manufacturers.

Wind turbine service provider.

Read more: <https://www.empower4wind.ee/>

3D Wind Service OY



Enda Pärisma
Deputy Manager
enda@3dws.fi

3D Wind Service Oy (3DWS) provides professional services for the Nordic and Baltic states' wind power industry. We are best known for our blade repairs using rope access, both scheduled maintenance and on-call duties. But our expertise also includes owner's supervision and different level turbine and blade inspections, such as drone inspections, health and safety (HSE) supervision and inspection, etc.

Our personnel has plenty of experience with different turbine and blade models and we are constantly eager to learn new techniques. 3DWS is a joint company of Estonian, Latvian and Finnish companies. For offshore wind industry we offer owners engineering, walkdowns, safety documentations, blade inspections with drones and ropes (incl NDT), blade repairs.

Read more: <https://www.3dws.fi/>

University of Tartu

Enn Lust
Director of the Institute of Chemistry, Professor of Physical Chemistry
enn.lust@ut.ee



Higher education and research.

Green hydrogen, fuel cells, hydrogen storage and electrolyzers development, and complex energy storage/generation systems.

Read more: www.chem.ut.ee

Tallinn University of Technology

Tallinn University of Technology (TalTech) is the flagship in engineering and IT science and education in Estonia, providing higher education at all levels in engineering and technology, information technology, economics, science, and maritime. TalTech's mission is to be a promoter of science, technology, and innovation and a leading provider of engineering and economic education in Estonia.

The largest faculty of Tallinn University of Technology is the Faculty of Engineering.

The roots of the Faculty of Engineering go back to the very beginning of the university - mechanical engineering, electrical engineering, construction and architecture can be studied to this day. The digital and innovative university is looking to the future, and many other disciplines looking to tomorrow have been added to the old honored disciplines. The Faculty of Engineering includes 5 institutes and 3 colleges.

Kuressaare College contributes to Saaremaa-specific sectors of the blue economy by providing engineering and entrepreneurship education and R&D services. Higher education is offered in three study programmes: applied higher education studies in Marine Engineering, bachelor's studies in Sustainable Technologies in Blue Economy and master's studies in Marine Engineering.

Read more: taltech.ee/en



Energiasalv Valdus OÜ

Peep Siitam
Fonder and CEO
peep@vool.ee



Energiasalv is a 500MW underground battery in Paldiski that is to be constructed in 2031. When renewable energy is produced more than is consumed, Energiasalv stores renewable energy by pumping water from underground reservoirs into Paldiski Bay. If there is less wind and solar energy than consumers would need, Energiasalv provides electricity to the power grid by releasing water from Paldiski Bay back into underground reservoirs. Energiasalv water storage technology is currently the most affordable technological solution for controlled electricity generation and storage in the world, the introduction of which will significantly reduce the electricity price of peak energy and thereby reduce the cost of electricity for households and businesses.

Power supply and infrastructure in Paldiski.

Read more: www.zeroterrain.com

W.EG EESTI OÜ

Rego Purin
Head of Sales - Industry
Rego.Purin@weg.ee



W.EG Eesti OÜ is electrical materials and products sales company. We are the market leader in Estonia. Our customers work in different places in Europe, therefore we have long-term relations with our carriage partners and readiness to ship out electrical materials to every corner of Europe.

We offer electrical materials with over 100 000 different listings, including switches, starters, automation, electric switchboards, signal patches, transformers, converters, relays, and other products necessary for electrical systems in offshore wind farms.

Read more: www.weg.ee

Teknos OÜ

Lauri Miller
Head of Sales
lauri.miller@teknos.com



other products
& services

Teknos OÜ is responsible for the import and marketing of paints produced by Teknos OY in Finland. We have a strong product portfolio in the metal and energy industries.

Teknos Group has extensive experience in corrosion protection for offshore and onshore wind turbine parks.

Teknos OÜ offers corrosion protection products for offshore and onshore wind turbine parks and fast-acting wind turbine blade repair products and solutions.

Read more: www.teknos.ee

Baltic Oil Service OÜ

Lennart Alaverdi
Head of Logistics
lennart.alaverdi@bos.com.ee



other products
& services

Baltic Oil Service is a producer of vegetable oils and green fuel (biodiesel). We plan to produce HVO/HEFA in 2-3 years. The company's facilities are situated at the port of Paldiski South Harbour.

Read more: www.bos.com.ee

Helmes AS

Kristjan Männik
Business area lead
Kristjan.mannik@helmes.com



other products
& services

Helmes specializes in custom software development and consulting, offering tailor-made services in strategy, service design, system integration, software, and mobile app development. Our 1,400 employees serve our international clients from offices in 14 locations. We work with start-ups as well as large companies such as Airbus.

Read more: www.helmes.com



Estonian Investment Agency

The Estonian Investment Agency, a part of Enterprise Estonia, is a government agency promoting foreign investments in Estonia and assisting international companies in finding business opportunities in Estonia.

We offer comprehensive, one-stop investment consultancy services, free of charge, which are always tailored to meet potential and existing investors' precise needs. Our mission is to help foreign investors grow their businesses and improve their competitiveness.

Our services:

- information services and investment preparation
- investment proposals and visits
- consulting and project management
- facilitating contacts, negotiation with authorities
- organising recruitment and identifying suitable properties
- post-investment / aftercare services

Top Investment Agency 2018-2020 by Site Selection Magazine
2020 — 2023 Invest Estonia has come out in top in Emerging Europe's annual investment promotion report

get in touch: investinestonia.com

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 @invest-in-estonia

We are happy to help you
via the complimentary
e-consulting service:
investinestonia.com/start

